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WHAT IS A BRAND?

A brand is more than the name of a product or service. It is more than a logo or package design. And it is so much more than even the product or service itself.

Simply stated, a brand is a perception. It is the sum of every exposure, interaction, opinion, story and tweet that shapes how we feel and think about a brand when we hear its name. We marketers like to think we own our brands, but they exist in our consumers' hearts and minds.

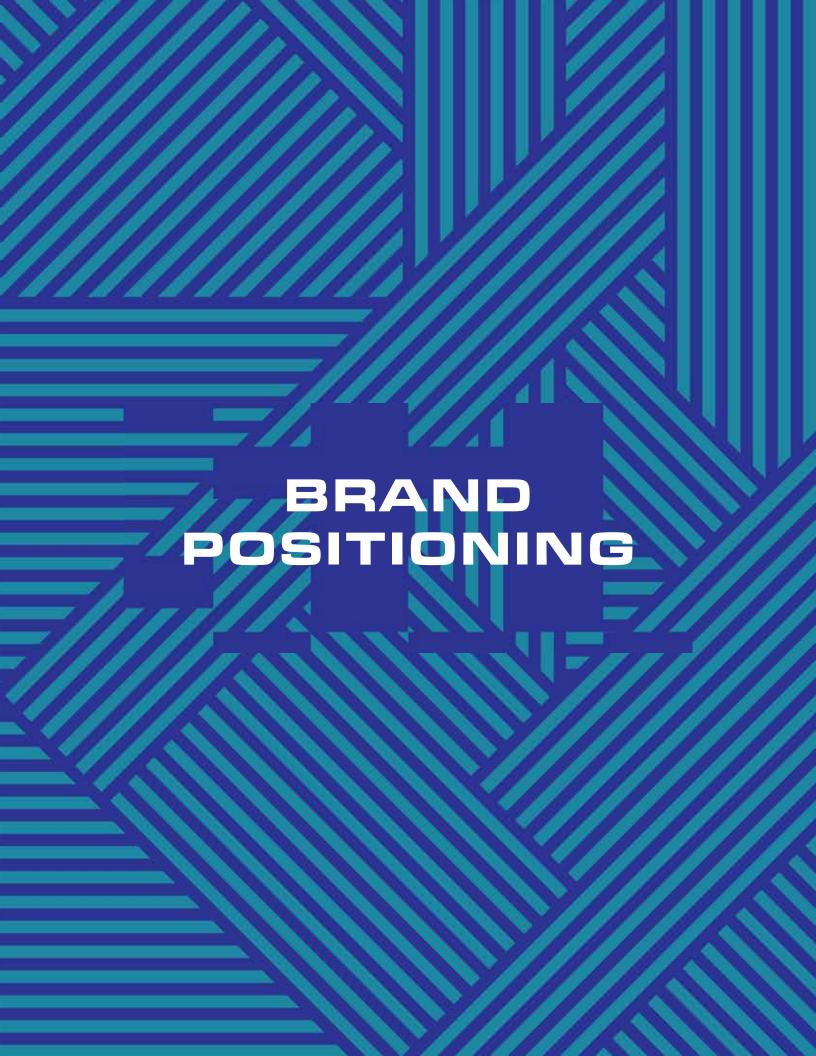
This style guide will help us build an even stronger Old Dominion University brand. It will help everyone at ODU to carry forward our evolved visual and verbal identity. Adhering to these brand standards will allow us to create consistent messaging at every touchpoint.

To provide easier implementation of the brand, a toolkit is offered that features the basic building blocks for creating assets. The special icon as shown below highlights items included in the toolkit. The toolkit can be found on the Office of Strategic Communication & Marketing website:

odu.edu/toolkit

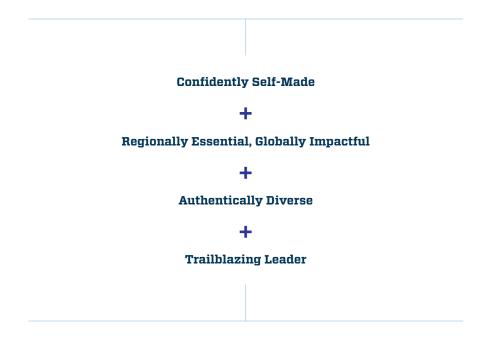


This book is considered the authority on branding elements regarding the ODU brand. Please consult with the Office of Strategic Communication & Marketing should you have any questions about these contents, including the toolkit. With your help, the elements in this guide will become part of the ODU brand that more people will come to know and love. Let's get started!



BRAND STRATEGY

We embarked on a journey to discover the essential truths about our brand. Through the results of our research, we are now better able to articulate what makes our university and region special, to better attract the best and brightest faculty, staff and students to ODU. These truths are:



Combine these truths and we have our internal strategic brand platform.

This platform serves as an internal code, not external messaging.

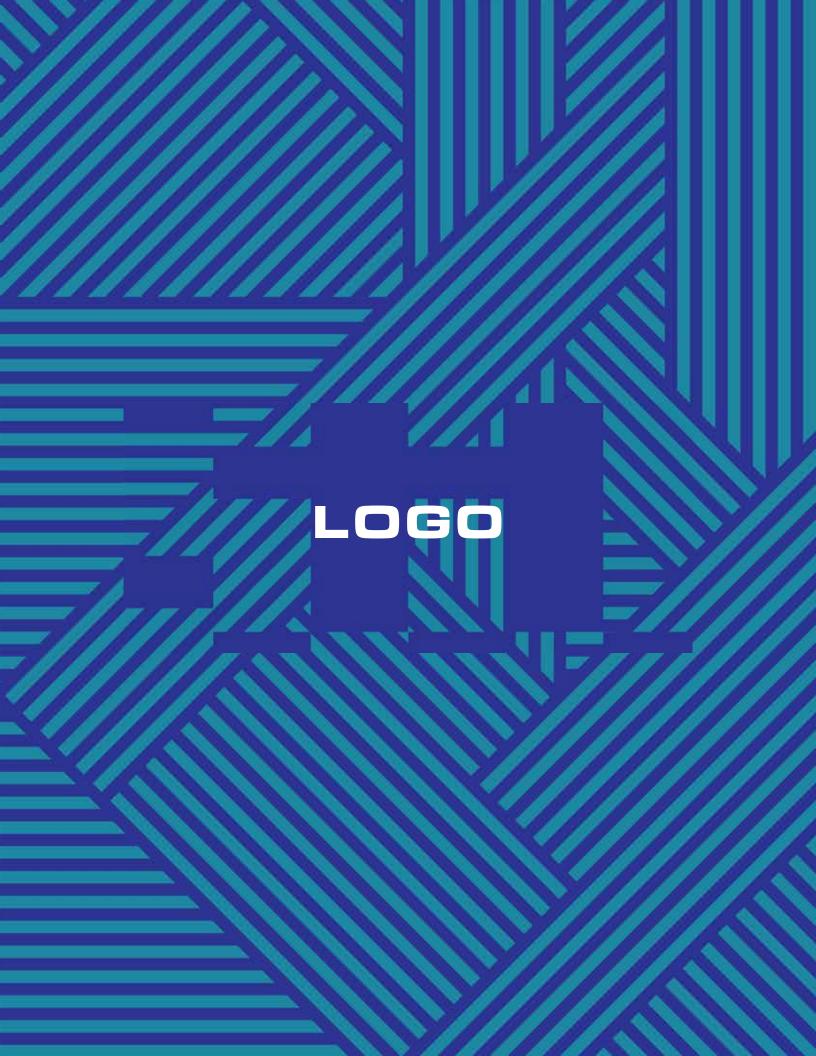
ARCHITECTS OF POSSIBLE

INTERNAL CODE

RATIONALE

Our brand rationale is guided by the brand strategy and defines who we are as a university. It's a good idea to read through the rationale several times. The more familiar you are with what it embodies, the easier it will be to create authentic and compelling messages.

We have history together. Our region. Our city. Our university. All of us. The first-gen and next-gen. The upstarts and startups. The young Monarchs and the military vets. Every day that we show up to work, every hour sharing our diverse experiences and points of view, every minute that we spend in the trenches digging for disruptive ideas, we add another chapter to the "book of us." We're friends and colleagues, mentors and peers, connected by opportunity and propelling each other onward in a place old enough to have traditions, but still young enough to create new ones. So join us. Let's build our dominion of possibility with shared purpose and resilience. Because nothing's more valuable than the history we make together.



PRIMARY IDENTITY

Old Dominion University's logo is the touchstone of our brand and one of our most valuable assets. It is the one element that unifies and represents our institution and our brand. The ODU logotype has been specially designed not only to symbolize our name, but to communicate the strength and integrity of our brand.

Since the logotype is the most powerful visual element within our brand and it is trademarked, we must protect the trademark and ensure its proper usage. The identity cannot be altered in any way. Please do not attempt to create art for Old Dominion University's logotype or separate, stretch, rearrange or move any of its elements. Always download the complete logo art provided by ODU from the Office of Strategic Communication & Marketing website:

odu.edu/logos

Every attempt should be made to use the ODU logo over a white or light background. If the logo must be placed on a dark background or if color options are limited, then the ODU logo can be used in a reverse (all white) format.

The examples shown here illustrate the correct use of the logo in positive and reverse formats.



FULL COLOR







1-COLOR BLACK

ODU BRAND BOOK

HISTORY

Royal Beginnings

Old Dominion University began its tradition of excellence rooted in royalty. Established in 1930 as a division of the College of William & Mary, which was founded in 1693 by King William III and Queen Mary II, who ruled England at the time. The two monarchs presided over four dominions – England, Ireland, France and Scotland – as well as colonies in the New World. The Virginia colony was the oldest, and became known as the "Old Dominion." The nickname stuck. From this foundation of possibility, ODU began to evolve. The school declared independence from its founders in 1962 but preserved the historical relationship by adopting the name Old Dominion College—eventually becoming Old Dominion University in 1969.

Monarchs Reign

In the earliest years of athletics, ODU teams were called the Braves, a variation of "Indians"— which originated from the College of William & Mary. As Old Dominion grew, achieving its own four-year status, a more suitable name was in order. In 1961, Old Dominion became the Monarchs. A name that honors a legacy of royal leadership and sets the stage for a future destined to flourish.

The Crown Jewel

A sacred emblem of the monarchy, the crown links Old Dominion University to its family tree and represents a rich history of resilience and determination that resonates at every edge of campus.

SECONDARY IDENTITY

The secondary logo has been approved only for the specific uses listed below, as long as the primary logo appears on the front of the publication.

- · Mailing panels for postcards, brochures, newsletters
- Back covers of folders, newsletters, brochures, etc.

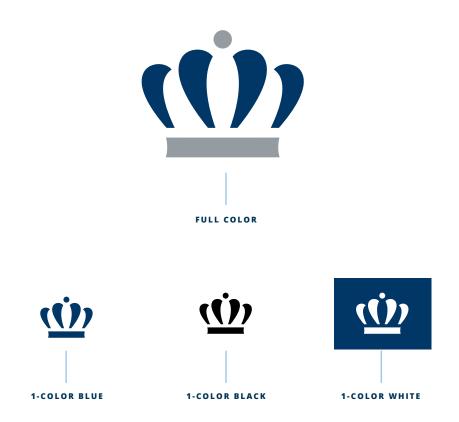




SPIRIT MARK

The crown icon is a unique identifier that sets ODU apart and should be used to communicate spirit instead of using a paw mark—which is trademarked by other universities. The crown-only spirit mark is intended for informal use in pride or spirit-building placements. It is to be used in conjunction with the full primary identity and never on its own.

As with the primary and secondary identities, the spirit mark is trademarked and should not be used to create new art or logos.



GUIDELINES

Old Dominion University strives to maintain a consistent graphic identity as a major component of communicating the strength and integrity of our brand. These logo guidelines help you use our logo correctly. If you have any questions about the ODU logo that are not covered in this brand book, please contact us at **(757) 683-3114**.

Minimum Clear Space

To protect the strength and integrity of the logo and to maintain visual effectiveness, please keep a clear space around the logo, free of competing visual elements. Do not allow photos, typography, or other graphic elements to intrude into this minimum clear space area of 0.5 inches all around, when the logo is scaled at 2 inches wide.

Minimum Size

The minimum size of the logo should only be used when layout space is extremely limited. The logo should measure no less than 1 inch in width. Always use the signature at a larger size whenever possible. For smaller sizes, please refer to the secondary logos.

Using the Correct Logo

Please use the current version of the ODU logo. It is important to provide external vendors with the correct logo and instruct them to refrain from any customization or distortion of it, including its typography.











MISUSE OF IDENTITY

To maintain the integrity of the ODU signatures they must be used within the guidelines outlined in this manual. These are several examples of incorrect usage.

Incorrect Sizing

When resizing the signature, do not distort it. In Word and PowerPoint particularly, only drag on the corners of the logo to resize correctly.



Do not use the word mark without the crown mark.

Opacity

The ODU signature should be used at 100% opacity.

Altering of Color

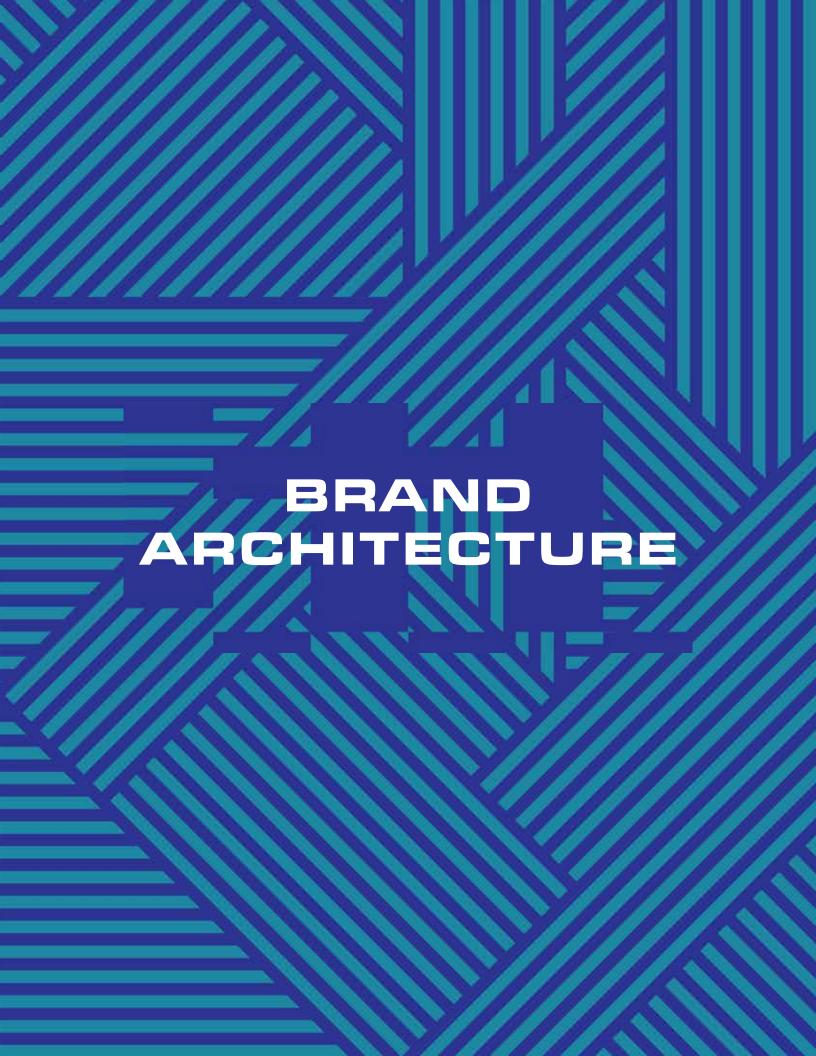
Use only the approved options for the ODU signature.











Brand architecture is the structure for managing how Old Dominion University presents itself to the world. The architecture defines how the core brand, brand extensions, sub-brands and independent





Core Brand

All administrative offices are encompassed by the ODU core brand, including:

- President
- · Provost and Vice President of Academic Affairs
- Vice President for Administration and Finance
- · Vice President for Human Resources

brands relate to and support each other.

- · Vice President for Student Engagement and Enrollment Services
- · Vice President for University Advancement
- Vice President for Research



Frank Batten College of Engineering and Technology

Brand Extensions

Major, high-profile divisions of the core brand that are integral components of the ODU brand and directly support its mission are encompassed in the brand extensions. These include:

- · Center for Coastal Physical Oceanography
- Center for Economic Development and Entrepreneurship
- Center for Innovative Transportation Solutions
- Children's Learning and Research Center
- Climate Change and Sea Level Rise Initiative
- College of Arts and Letters
- Darden College of Education and Professional Studies
- College of Health Sciences
- College of Sciences
- Distance Learning
- Frank Batten College of Engineering and Technology
- Frank Reidy Research Center for Bioelectrics
- Perry Honors College
- Libraries
- · Monarch Physical Therapy
- Peninsula Higher Education Center
- Strome College of Business
- Strome Entrepreneurial Center
- Tri-Cities Higher Education Center
- Virginia Beach Higher Education Center
- Virginia Early Childhood Policy Center
- Virginia Institute of Photovoltaics
- Virginia Modeling, Analysis & Simulation Center (VMASC)

The brand extension design system provides colleges and centers two flexible logo options.

Primary Logo

This is the preferred option for use in print and digital communications.



Frank Batten College of Engineering and Technology

Secondary Logo

The secondary logo has been approved only for the specific uses listed below, as long as the primary logo appears on the front of the publication.

- · Mailing panels for postcards, brochures, newsletters
- Back covers of folders, newsletters, brochures, etc.



Sub-Brand

Having distinctive personalities and missions, sub-brands are prominently linked to the core brand while requiring differentiation because they provide significantly distinctive services. These include:

- Alumni Association
- Athletics
- ODU Foundations



Independent Brand

These brands represent a complete departure from the core brand, establishing independent identities that clearly articulate their distinct relationship to Old Dominion University. These include:

- Innovation Research Park @ ODU
- University Village Bookstore
- Virginia Coastal Energy Research Consortium (VCERC)
- Virginia Space Grant Consortium MARS (Spaceport)
- Virginia Tidewater Consortium for Higher Education



Athletics

The Old Dominion University Athletics logo is the representative symbol for sports and athletics. The Athletics logo is used exclusively for athletic programs and in spirit wear.

The Athletics logo is not interchangeable with the ODU logotype and is not used to represent non-athletic programs.

For more information regarding Athletics logo usage, please refer to the Athletic Office Logo Identity Manual at **odu.edu/licensing.**



Old Dominion Academic Seal

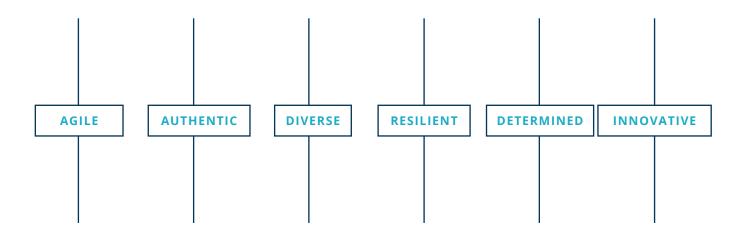
The University Seal is reserved for special signage, document applications, or official documents from the Office of the President. The Office of Strategic Communication & Marketing should be contacted prior to using the University Seal in any document.





TONE WORDS

Every brand has a tone, both visual and verbal. We're a multi-layered institution, so we chose six words that describe our overall tone. You can dial these tones up or down. It all depends on which audience you're talking to.



AUDIENCES

Knowing who our audiences are and what they want will help you decide when to dial tones up or down. As a university, we speak to Prospects, Advocates, Guides and Influencers.

The Prospects

This audience may have some familiarity with Old Dominion University, but does not currently advocate on its behalf.

- Prospective Students
- Parents & Families
- Prospective Faculty

The Advocates

This audience may not actively engage in the Old Dominion University brand every day, but strongly supports the University and its message.

- · Alumni and Friends
- Donors
- Fans

The Guides

This audience comprises those who shape and live the Old Dominion University brand every day.

- Current Faculty
- Staff
- Administration
- Students

The Influencers

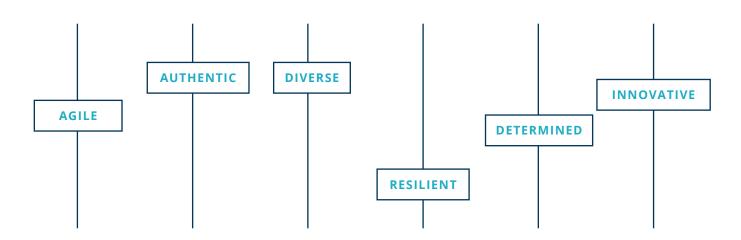
This audience may not actively engage in the Old Dominion University brand every day, but holds a strong influence in driving the public opinion of the University.

- Peer Academic Institutions
- High School Guidance Counselors
- Community Colleges
- Hampton Roads Community
- · Local and National Media
- Business Community
- Legislators
- International Researchers

AUDIENCES

This is an example of how you could dial tones up or down for prospective students who are looking for a university with the agility of a startup company and the diversity of thought that is prevalent in our faculty, staff and students.

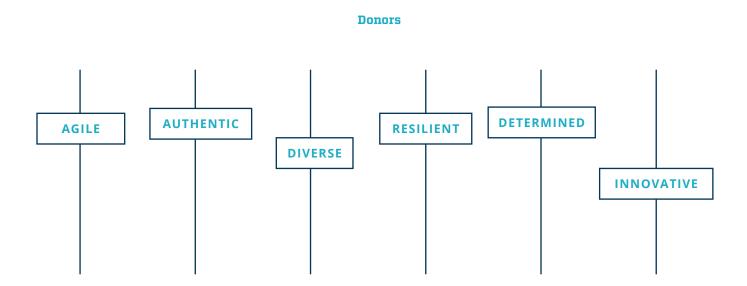
Prospective Student



Example Copy: It's an axiom as old as time itself – cram sessions are a great equalizer. It doesn't matter who you are or how a census defines you... 'they' always finds a way to become 'we' in the wee hours. You will do historic things at Old Dominion, but who you do them with is the most compelling story of all.

AUDIENCES

This is an example of how you could dial tones up or down for a more mature audience, such as donors, who are looking for an authentic university that is creating tremendous impact.



Example Copy: We're friends and colleagues, mentors and peers, connected by opportunity and supporting one another at an institution old enough to have traditions, but still young enough to create new ones.

With your help, we will continue to build our dominion of possibility with the shared purpose and strength that drive the \$2.6 billion economic impact we have in Virginia.

Let experience be your guide as you choose which tones are the right fit for your audience.

HEADLINE TONE

One of the most important characteristics of **Architects of Possible** is how our diverse population of students and faculty create their legacy together. Try to craft headlines that reflect elements of this truth when possible. Here are sample headlines:

What excites us is what unites us

History means more when we make it together

We take you further, from start to finish

Build your dominion of possibility

Our diverse points of view point us in the right direction

Build the Future You

Major in Getting a Job

More Learning, Less Giant Student Loan

Self Starters Start Here

BODY COPY TONE

They say people rarely read anything longer than a tweet. But you're reading this, right? The way we see it, people will read whatever interests them. So, if they choose to read what you write, make sure it rewards them for their time.

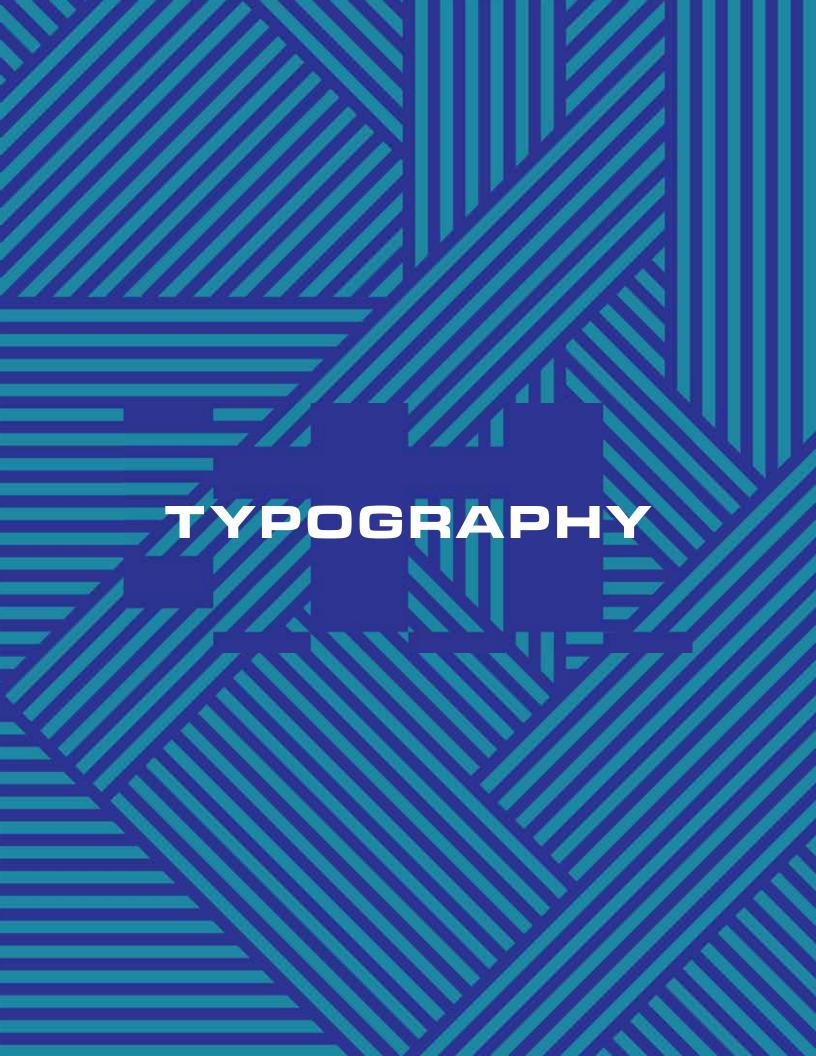
Our body copy is positive, factual and even clever to communicate the authenticity of the ODU brand. Here are two sample paragraphs:

Sample Paragraph 1:

From developing experimental payloads, to being awarded research grants for observing carbon accumulations from space, researchers and students from diverse backgrounds continue to take giant leaps for humankind at Old Dominion.

Sample Paragraph 2:

We are Monarchs—but we do not consider ourselves to be rulers without equal. Our sovereignty has always been claimed through the diversity of thought that marches through our community. We are first-generation students, fourth-generation veterans and the next generation of risk-taking entrepreneurs who will invent our own tables instead of waiting for a seat at another's. With your contribution, we can continue to build our dominion of possibility together.



TYPEFACES



Included in Toolkit

Headlines

Headlines should primarily use the bold, military-inspired, Microgramma Bold. Words in Microgramma Bold should feel important, emotional, or specific. When needed, mix in a thin weight of Vitesse for less important words like pronouns, articles, and adverbs. If the headline is one or two words, use only Microgramma.

Lead-ins and Subheads

Use the more versatile typeface, Vitesse, for lead-in lines and subheads. These may vary in color per the content and audience. The two preferred lead-in and subhead formats are a light-to-medium italic or bold non-italic.

Body Copy and Call-Outs

Body copy should be like subheads, but a neutral color: light blue, navy or white. Vitesse or Open Sans should primarily be used as body copy in a lighter weight than the subhead. Double check that it does not lose readability when printed.

MICROgramma

Vitesse Thin Italic
Vitesse Light Italic
Vitesse Book Italic
Vitesse Medium Italic
Vitesse Bold Italic
Vitesse Black Italic

Open Sans Light Italic
Open Sans Regular Italic
Open Sans SemiBold Italic
Open Sans Bold Italic
Open Sans Extra Bold Italic

TYPOGRAPHIC EXAMPLES



Lead-in **Body Copy** Vitesse Medium Italic Vitesse Book

Vitesse Bold

Headline

Microgramma Bold



Headline

Microgramma Bold

ODU BRAND BOOK 31

Subhead Vitesse Bold

TYPOGRAPHIC EXAMPLES



A Diamond in the Rough could be

\$100 MILLION IN SCHOLARSHII

YOUR CROWNING ACHIEVEMENT

At Old Dominion, every student is given the same opportunity to go further. Whether they're high school valedictorians, military veterans or first-generation freshmen who needed a little extra assistance to get here, our campus radiates with talented individuals who chose ODU over other schools for their chance to shine. Individuals like DeVon Taylor.

DeVon Taylor '12

DeVon grew up in an impove isted neighborhood and barely managed to finish high school. After a decade of service in the Navy, he enrolled to pursue his dream of becoming a physician. Buoyed by our supportive environment, he graduated with a 4.0—and became the first Old Dominion alarmus to directly enter Harvard Medical School.

Alumni like DeVon have a strong sense of gratitude for a community that cared enough to help them so they could help others. Your gift is contributing to an educated workforce and a more vibrant Hampton Roads for all of us.

Call-out

Open Sans

Lead-in

Vitesse Light Italic

Headline

Microgramma Bold

Body Copy

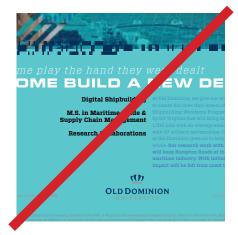
Vitesse Book

Vitesse Bold

Subhead

Vitesse Bold

TYPOGRAPHIC CONSIDERATIONS



Avoid color schemes that reduce legibility or confuse hierarchy



Do not use Microgramma in long headlines or in content with large amounts of copy



Do not use Open Sans in subheads or lead-ins. Do not use Vitesse in a headline without Microgramma



Do not place text over complicated imagery



me play the hand they we dealt OME BUILD A LEW DE

M.S. in Maritims and & & Supply Chain Mary gement
Research an aborations

At Old Dominion, we give our sit to create the lives they dream of Shipbubliding Workforce Program by 60 Virginia that will bring in 1/200 [obe with an average salar with 47 military partnerships, that Old Dominion goes on to help whole. Our research work with will keep Hampton Roads at the martitime industry. With initiat impact will be felt from coest b

impact will be felt from coast

OLD DOMINION
UNIVERSITY

Lea

Do not outline entire headlines in Microgramma



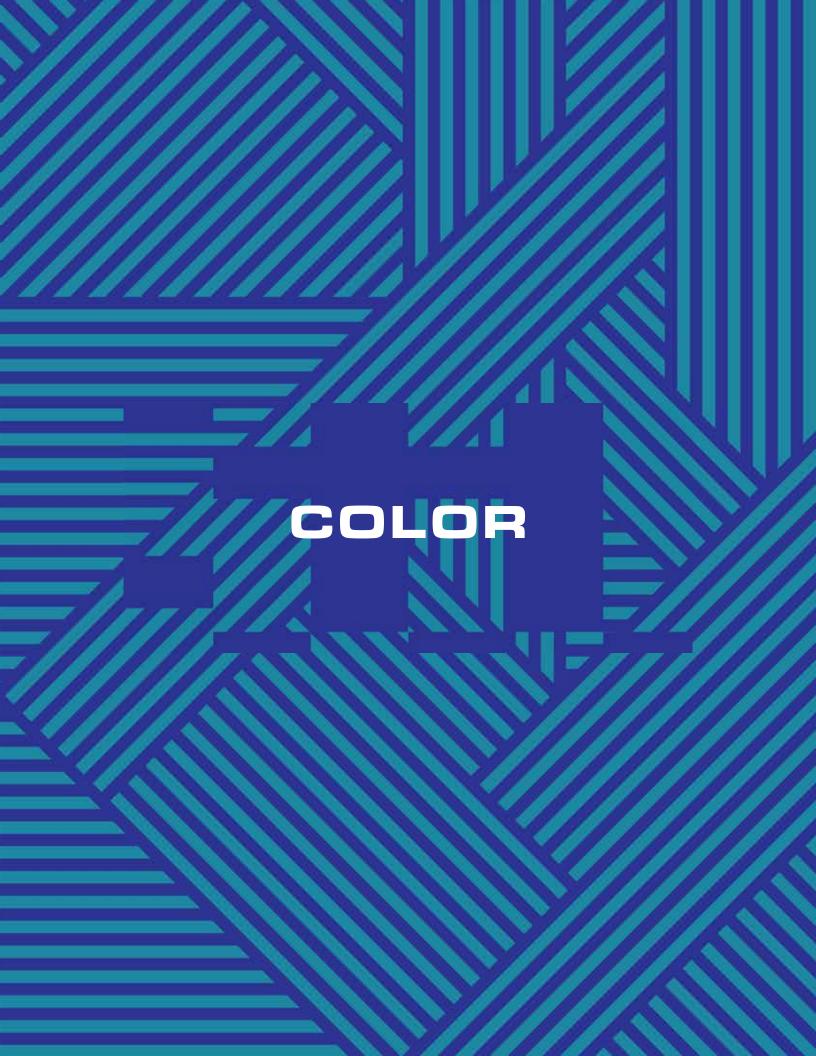
M.S. in Mariting adde & Supply Chain Mariting adde & General Mariting and Besearch Mahorations

At Old Dominion, we give our sit to create the lives they dream of Shipbuilding Workforce Program by 60 Virginia that will bring in 1/00 jobs with an average salar with 47 military partnerships, the told Dominion goes on to help whole. Our research work with will keep Hampton Roads at the marittime industry. With initiat impact will be felt from coast t

OLD DOMINION UNIVERSITY

Do not combine outline and fill text in

headlines



COLOR SPECTRUM

Anchored against the three primary University colors, a cool coastal spectrum has been added to complement and enhance all creative materials. These colors are rooted in the heritage of the region, but are flexible enough to create distinct messaging, no matter the project. Specific swatches have been chosen for CMYK and RGB applications, so make sure you are using the right selections for your specific project.



Monarch Blue Silver Reign Sky Blue cmyk 100 77 38 36 cmyk 52 40 37 3 rgb 130 130 143 #828A8F rgb 152 197 234 | #98C5EA rgb 0 48 47 | #003057 **PMS 540** PMS 430 **Carrier Metal Royal Blue Big Blue** Midnight cmyk 76 64 45 30 cmyk 100 88 0 0 cmyk 100 98 1 0 cmyk 92 80 52 66 rgb 8 25 45 | #08192D rgb 63 73 90 | #404A5A rgb 43 30 217 | #2B1ED9 rgb 32 40 152 | #202898 PMS 7545 PMS 2736 **PMS 286 PMS 303** Coastal Storm **High Tide** Denim Azure cmyk 85 57 0 0 cmyk 86 72 0 0 cmyk 95 68 36 20 rgb 67 72 221 | #4348DD rgb 54 88 173 | #3658AD rgb 23 76 109 | #164C6D PMS 285 PMS 5295 PMS 2728 PMS 308 Aluminum **Barry Blue** Hampton Blue Waterside cmyk 5 2 1 3 cmyk 53 32 0 0 cmyk 71 38 4 0 cmyk 82 33 28 2 rgb 214 213 218 | #E1EAF0 rgb 77 137 193 | #4D89C1 rgb 152 197 234 | #2188A2 **PMS 649** PMS 2925 PMS 3145 PMS 284 Vanilla Ice Cream & Cake **USS Wisconsin Gray Evening Breeze** Seafoam cmyk 0 0 0 0 cmyk 15 12 9 0 rgb 255 255 255 | #FFFFFF rgb 225 235 241 | #D6D5DA rgb 31 173 197 | #20AEC5 PMS 5315 **PMS 310 PMS 326**

COLOR EXAMPLES

You have a spectrum of colors to play with, but that doesn't mean you need to use every color in each piece you create. Sometimes using a single primary University color and a couple secondaries on a page will do the trick.

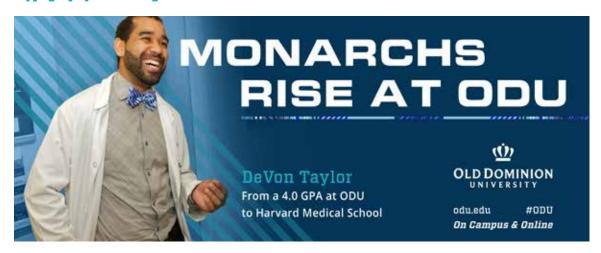
Multi-color Stripes Background



Two-color Spectrum Accent Treatment



Typography and Background Colors



COLOR CONSIDERATIONS



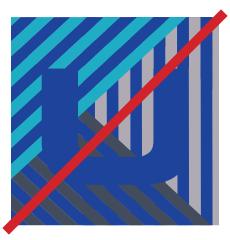
Avoid mixing non-spectrum colors without prior approval



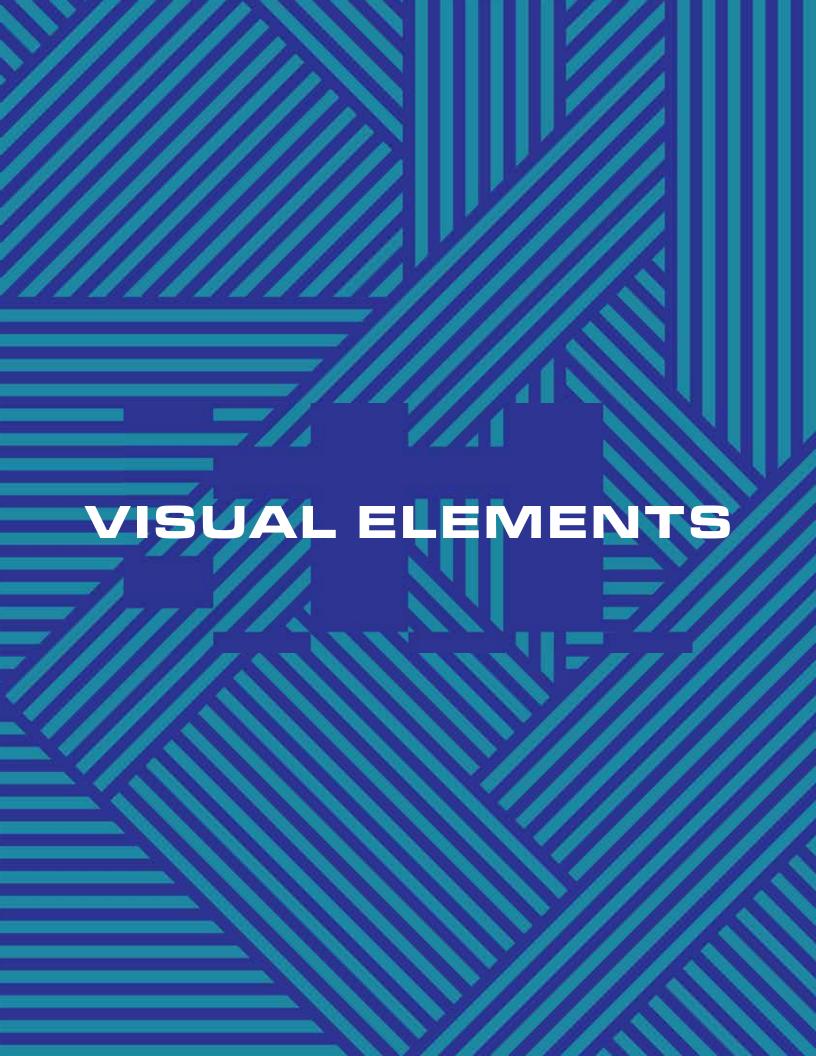
Avoid color schemes that reduce legibility or confuse hierarchy



Do not create graphics without using at least one primary University color



Avoid making text the same color as a background treatment



DIAGONAL STRIPING

Graphic backgrounds (or textures) add visual interest to any design. Our visual identity includes military-inspired camo and diagonal striping inspired by the community to represent different backgrounds working together to create harmonious, unified experiences. This element is used to add color, blend images and as a background pattern.



Multi-color Diagonal Stripes Background*



Diagonal Image Weaving

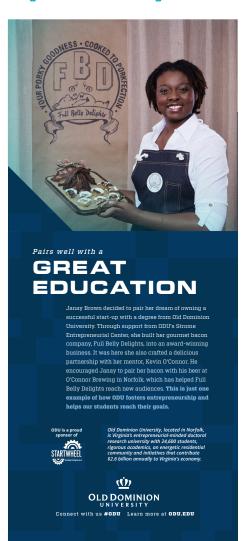


DIGITAL CAMO PATTERN

As a reflection of our region and partnerships, a graphic pattern inspired by digital camouflage has been developed. This is never meant to be used or colored in a way to represent literal camouflage, but as a subtle nod to its origins. The pattern lives best as a background treatment or framing device and works well with the diagonal striping visual element.



Single Color Camo Background



Single Color Camo Background as Image Frame

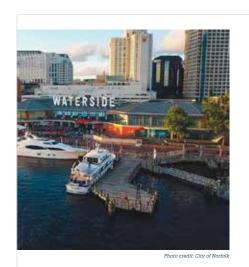


CHECKER BOXES

Our checker box graphic element was inspired from nautical flags. Use it as a framing element or strip along the edge of a design. To soften their presence and accentuate other areas of a design, the boxes are using a gradient of blues from the color spectrum. Of the new visual elements, this pattern should be considered tertiary to the stripes and camo.



Checker Box Headline Frame and Checker Box Strip



\$50 MILLION TO SPECIAL PROJECTS

Work. Place.



Hampton Roads: cities continue to build reputations as to pinternational destinations, thanks largely to entrepreneurial DDI alumni who choose to stay and add to the rich diversity of our food, music and arts scenes. And projects like the Goods Theatre and the Barry Art Museum will serve as cultural destinations for the Hamptons Road community for generations to come. Continued support for projects like these will further position our region as one of the nation's best places

45

PHOTO WEAVING

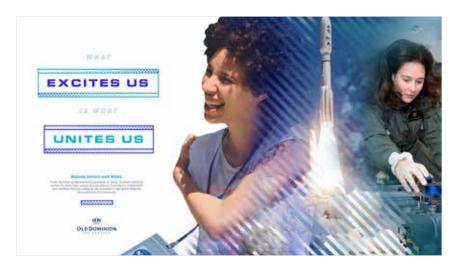
Represent unity by weaving two or more related photos. It may simply involve bridging images using the diagonal striping or a soft blend to more seamlessly connect two ideas. Up to three photos may also be combined. Ensure photos are recognizable and the layout is balanced. Don't clutter the design. This is best used when working with negative space.

Two-Photo Weave





Three-Photo Weave



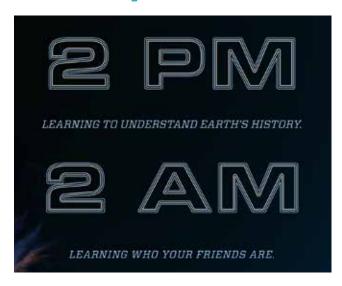
GRAPHIC TYPE TREATMENT

Alongside the background and border elements, treating certain headlines and other typography as a graphic element can enhance a communication. These should be done sparingly—only a few key words in a layout—and reserved for younger audiences. When using, Microgramma should be the only typeface to receive treatments. These are not considered frequently used elements of the brand.

Outlined Microgramma Headline



Multi-stroke Microgramma Headline



VISUAL ELEMENT CONSIDERATIONS



Elements may be mixed when using a reduced amount of colors



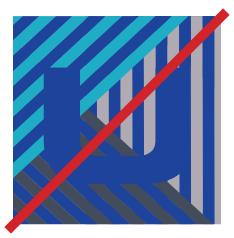
Avoid setting entire headlines in outline



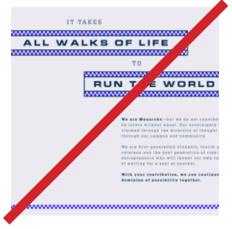
Avoid using one-color camo pattern in a way that limits text readability



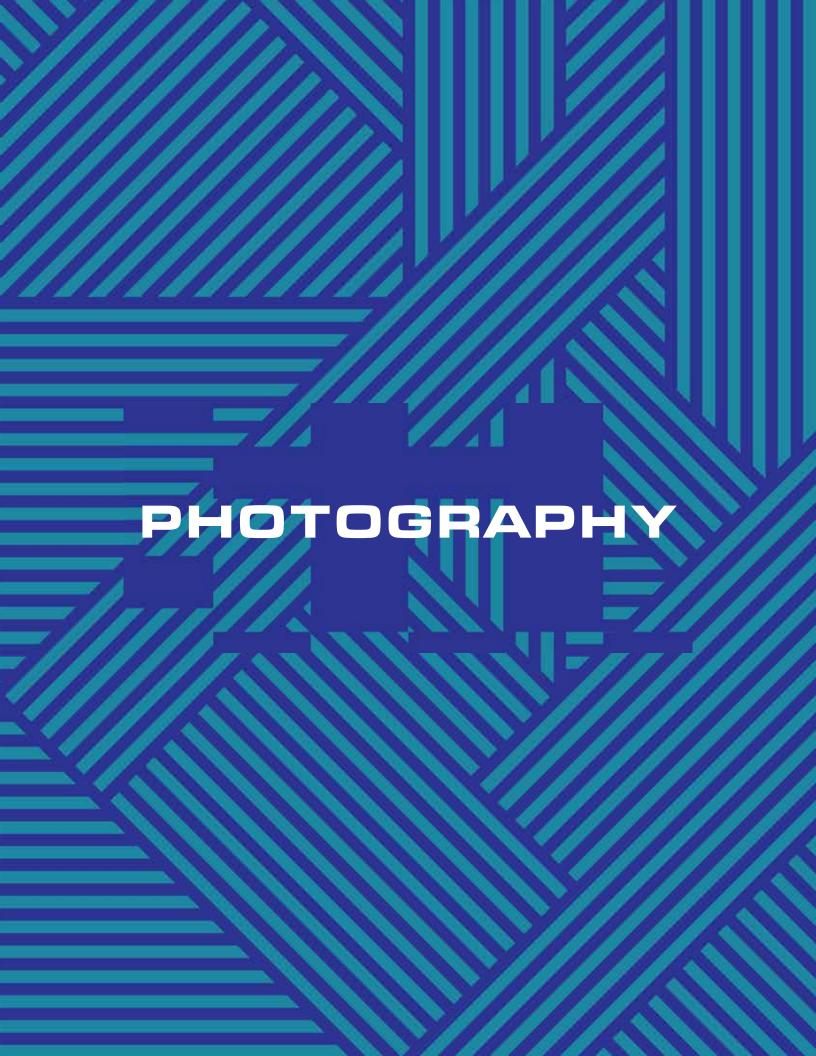
Avoid setting patterns over text



Avoid making text the same color as a background treatment



Avoid setting checkers in one color



PHOTOGRAPHY CONSIDERATIONS

Old Dominion University is a vibrant and diverse campus. It is important to represent a variety of settings, ages and backgrounds in our photography. Showing our people in states that range from intense focus to happiness in the time where they are reaching a personal, academic or research milestone will support our strong focus on outcomes. Strong pops of color and, when possible, natural lighting are preferred.

People









Student Life









Campus & Hampton Roads









PHOTOGRAPHY CONSIDERATIONS



Avoid static portraiture when profiling individuals



Avoid staged academic and student life photography



Avoid photography that feels indistinct



Avoid cropping an image so severely that the subject and the emotion of the photograph are compromised



MERCHANDISE

Old Dominion University names, logos and symbols appear on thousands of merchandise and specialty items in the marketplace. Any merchandise that displays ODU's registered or trademarked names, logos and symbols must follow our visual standards and licensing agreements. To protect our registered and trademarked names, logos, and symbols, all merchandise and specialty items must be produced by licensed ODU vendors and must have the TM mark on the logo. These can be downloaded at: odu.edu/logos

Questions regarding appropriate use of ODU names, logos and symbols or design can be directed to Caitlin Chandler at **757-683-3114** or **cbchandl@odu.edu**. Approvals on merchandise or specialty items can be directed to **licensing@odu.edu** or **757-683-5759.**

Institutional Logo Usage

It is preferred that the full Old Dominion University logo be used on merchandise. The examples on this page illustrate the correct application of ODU names, logos and symbols on merchandise or specialty items.







Office or Department Usage

It is preferred that the full Old Dominion University logo be used on merchandise. The examples on this page illustrate the correct application of ODU names, logos and symbols on merchandise or specialty items.





Primary Logo



Department/Unit/Office Name Font: Futura Std Heavy

Secondary Logo



Department/Unit/Office Name Font: Futura Std Heavy

Limited Space Usage

In circumstances where there is limited space available, such as on pencils, pens, markers and highlighters, a modified version of the logo may be used.

* Do not increase/decrease the size of the logo or crown when creating limited space merchandise logo



Department/Unit/Office Name Font: Futura Std Heavy





Name or web address Font: Futura Std Heavy

Athletics Usage

The Athletic Department has established some specific guidelines that apply to the use of the athletic logos. Please contact the director of athletic publications and creative services for the specific guidelines.



