MBA Pre-Core Course Waiver Policy
Revised March 2015

MBA students may waive up to 5 credit hours of pre-core course requirements.

Pre-core courses: MBA 600, 601, 602, 603, and 604.

To waive a pre-core class, a student:
- Must have majored in a similar subject (no time limit as to when the undergraduate degree was completed)
- OR
- Must have completed the classes detailed below or their equivalents within the last 5 years of matriculating into the MBA program and earned a grade of “B” or better in the specified classes.

Waiving a class:
When a student successfully satisfies any of the above conditions, the class is waived from the requirements necessary to complete the MBA degree. Both the class and the credit hours are waived. Please note that a waived class will never show up on a student’s ODU transcripts (as it is waived, no credit is given). For example, if a student waives MBA 601, s/he is no longer required to take this pre-core course, and his/her total program requirement is reduced from 45 credit hours to 44.

To request waiver, requester must be a fully admitted MBA student with transcripts on file with the program office, students must complete the Waiver Request Form at the end of this packet, and submit requested materials outlined on application form. The acceptable undergraduate level course substitutes are as follows:

MBA 600. Introduction to Statistics.
Introductory course in statistics for newly admitted non-business majors in the MBA Program.
Acceptable Substitution:
   An introduction to methods of probability assessment and statistical inference. Topics include descriptive statistics, normal and binomial distributions, decision making under uncertainty and under risk, decision analysis incorporating sample information, sampling distributions and Central Limit Theorem, interval estimation, and hypothesis testing. Business and economic applications are emphasized. Computer software, as a tool for problem solving, is utilized where appropriate.

MBA 601. Introduction to Managerial Economics.
Introductory course in microeconomics for newly admitted non-business majors in the MBA Program.
Acceptable Substitution:
1- Equivalent of ECON 200S. Basic Economics. The course presents an overview of the major principles of micro- and macroeconomics. Topics include opportunity costs, supply and demand, competition and monopoly, national income determination, creation of money and credit, and international problems. ~OR~ Equivalent of ECON202. Principles of Microeconomics: An examination of how individuals and businesses interact in a market economy. Emphasis is placed on consumer behavior, price and output decisions of firms, the economic efficiency of the resulting allocation of society’s resources, and the gains from international trade and impact of trade barriers.

~AND~

2- Equivalent of MATH 200. Calculus for Business and Economics. The derivative and optimization, exponential functions and growth, and integration with applications to future value and consumer's and producer's surplus.
MBA 602. Introduction to Finance.
Introductory course in finance for newly admitted non-business majors in the MBA Program. Prerequisite: Admission to the MBA Program.

Acceptable Substitution:

MBA 603. Introduction to Accounting.
 Introductory course in accounting for newly admitted non-business majors in the MBA Program.

Acceptable Substitution: Must have an average grade of a “B” in the following class
1- Equivalent of ACCT201. Principles of Accounting: Elementary accounting concepts and procedures used in the preparation of financial statements for sole proprietorships, partnerships, and corporations; statement analysis; operational accounting; and use of accounting data for special-purpose decision making.

MBA 604. Introduction to Information Management.
Introductory course in information management for newly admitted non-business majors in the MBA Program.

Acceptable Substitution:
1- Equivalent of IT 201. Introduction to Information Systems. An introduction to the major hardware/software components of computer-based information systems. Additional topics include databases, networks, and telecommunications. Intended as an introductory course for Information Systems majors.
ODU MBA Program
Waiver Request Form

If you are requesting a waiver of a pre-core class based on your undergraduate study, you must provide the required information in the space below and submit the completed form to: ODU MBA Program, 1026 Constant Hall, Norfolk, VA 23529, mbainfo@odu.edu, or fax 757-683-5750.

Name:__________________________________________ UIN:____________________

Pre-core Course I am attempting to waive (please circle all that apply):

MBA:  600  601  602  603  604

* Students can waive a maximum of 5 credit hours of pre-core classes.

If you are applying for waiver/s based on undergraduate class substitution, please make sure that you meet all of the following requirements (**ALL** are REQUIRED):

_______ I have taken the following classes within 5 years of matriculating into ODU’s MBA program, *and*

_______ I earned a grade of “B” or higher in each class *and*

_______ I am providing course descriptions for classes taken outside of Old Dominion University *and*

_______ to the best of my knowledge they meet the requirements outlined in the Course Waiver policy.

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<th>Class</th>
<th>University</th>
<th>Year taken</th>
<th>Grade</th>
<th>Equivalent to ODU’s</th>
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If you are applying for waiver based on related undergraduate degree, please make sure that you meet all of the following requirements (**ALL** are REQUIRED):

_______ I have submitted an official transcript outlining my degree and completion, *and*

_______ to the best of my knowledge they meet the requirements outlined in the Course Waiver Policy.

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<th>Degree</th>
<th>Major</th>
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