DLA Service Acquisitions

Crystal Ober
Deputy Director
Small Business Programs
DLA Aviation
FY18, DLA spent about $3 billion annually in services; $1.2B to small business
These programs have both distinct and overlapping services

**DLA Contracting Services**
- DLA Contracting Support Office (DCSO) supports each of our Installation Management offices at the Major Support Command locations
- Major Information Technology (IT) systems and programs,
- IT products and services
- Business and facilities services,
- Infrastructure

**DLA Disposition**
- Disposes of Excessive Property received from the Services
- Disposal of HAZMAT
- Recovery & Recycling Programs
- Demilitarization

**DLA Distribution**
- Receiving, storing and issuing supplies to increase warfighter readiness.
- Acquires packaging materials, conveyor systems, Information Technology (IT) support services and equipment, construction services, and distribution support services for warehousing
DCSO IT Business Profile

DCSO Profile

IT Services
FedMall
Audit Readiness
IT Hardware
IT Software
Printers/Copiers
Other

FY 18 Based on Authorization $M

- Software and Maintenance
- Systems Development
- IT and Telecom – Programming
- IT and Telecom – System Acquisition Support
- IT and Telecom – Help Desk
- Other ADP & Telecommunications Services

- Hardware and Maintenance
- IT and Telecom – IT Strategy and Architecture
- IT and Telecom – Cyber Security and Data Backup
- Telecommunications Network Management
- IT and Telecom – Data Centers and Storage

FY 20 Forecast
FY 20 = $932.61 M
Facilities Business Profile

Facilities Related Services

Services we contract for:

- Housekeeping & Social Services
- Building & Plant Maintenance
- Architect & Engineering Services
- Utilities
- Machinery & Equipment Maintenance

FY20 Forecast
FY20: $59.69M

Installation Management performs Base Operations
Small construction projects may be procured by DCSO. The larger construction projects are handled through:

- Army Corps of Engineers (USACE)
- Naval Facilities Engineering Command (NAVFAC)
- GSA Public Building Services (PBS)
  - http://www.gsa.gov/portal/content/103328
You can search for DCSO solicitations on either the Federal Business Opportunities website (www.fbo.gov) or on GSA eBUY (opened to GSA Federal Supply Schedule contractors ONLY) via the following Contracting Office IDs:

**SP4701  DSCO Philadelphia PA**
- 700 Robbins Avenue, Building 5C
- Philadelphia, Pennsylvania USA 19111
- 215-737-7100

**SP4702  DSCO Columbus OH**
- DLA Installation Support at Columbus
  P.O. Box 3990
  Columbus, Ohio 43218-3990
- 614-692-3101

**SP4703  DCSO Richmond VA**
- Defense Supply Center Richmond
- 8000 Jefferson Davis Hwy Richmond, VA USA 23297-5100
- 804-279-3861

**SP4705  DSCR Ft. Belvoir VA**
- Andrew T McNamara Building, Suite 2639 Fort Belvoir, Virginia USA 22060
- 703-767-6159
<table>
<thead>
<tr>
<th>Opportunity</th>
<th>Agency/Office/Location</th>
<th>Type</th>
<th>Set-aside</th>
<th>Posted On</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SECURE PHONES meeting the National Security Agency technical specifications for secure communications</strong> SP4703-19-Q-0076 58 -- Communication, detection, &amp; coherent radiation equipment</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Contracting Services Office - Richmond</td>
<td>Sources Sought</td>
<td></td>
<td>Aug 28, 2019</td>
</tr>
<tr>
<td><strong>Defense Logistics Agency (DLA) Reform Initiative Implementation</strong> SP4703-19-R-6823 R -- Professional, administrative, and management support services</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Aviation - BSM</td>
<td>Sources Sought</td>
<td></td>
<td>Aug 26, 2019</td>
</tr>
<tr>
<td><strong>Online Access to EQI 2.0 Leadership Emotional Intelligence Assessment and comprehensive report for employees for each completed assessment</strong> SP4703-19-R-6803 69 -- Training aids &amp; devices</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Aviation - BSM</td>
<td>Sources Sought (Modified)</td>
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<td>Aug 20, 2019</td>
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<tr>
<td><strong>EPoS Group 3 Mobile Devices</strong> SP4703-17-R-CB01</td>
<td>Defense Logistics Agency DLA Acquisition Locations DLA Contracting Services Office - Columbus</td>
<td>Award</td>
<td></td>
<td>Jul 02, 2019</td>
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DLA Disposition
## DLA Disposition Services Spending Profile (Top 5)

<table>
<thead>
<tr>
<th>Services</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hazardous Waste Treatment/Storage &amp; Disposal</td>
<td>$74M</td>
</tr>
<tr>
<td>Technical Representative Services</td>
<td>$7M</td>
</tr>
<tr>
<td>Maintenance, Repair &amp; Rebuilding of MHE</td>
<td>$3M</td>
</tr>
<tr>
<td>Warehousing/Storage – Excess Property Management</td>
<td>$1.5M</td>
</tr>
<tr>
<td>Housekeeping – Landscaping/Grounds, Custodial, Trash, &amp; Other</td>
<td>$1.2M</td>
</tr>
</tbody>
</table>

### Solicitations and Contracting Opportunities

For information on all current contract solicitations and opportunities for contracting with DLA Disposition Services for CONUS and OCONUS available on the Federal Business Opportunities (FBO) website located at the following link: [https://www.dla.mil/DispositionServices/Offer/Disposal/Contracting/CurrentSolicitations/](https://www.dla.mil/DispositionServices/Offer/Disposal/Contracting/CurrentSolicitations/)
### DLA Distribution Business Profile

#### Services - $228M /84%

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Storage &amp; Distribution, Warehousing, MHE Maint., Janitorial</td>
<td>$161.5M</td>
</tr>
<tr>
<td>Maintenance, Repair or Alteration of Real Property (Facility Repair, Minor Construction)</td>
<td>$25.2M</td>
</tr>
<tr>
<td>Automated Data Processing &amp; Telecommunications IT</td>
<td>$22M</td>
</tr>
<tr>
<td>Maintenance, Repair and Rebuilding of Equipment (Maint. Equipment)</td>
<td>$8.7M</td>
</tr>
<tr>
<td>Professional, Administrative, &amp; Management Support</td>
<td>$7.5M</td>
</tr>
</tbody>
</table>

Search for DLA Distribution opportunities using the following code in FedBizOpps Contract Office ID:   SP3300

Most of DLA Distribution’s over-land transportation is booked using agreements executed by U.S. Transportation Command. Please contact US TRANSCOM Small Business Office for more information:
Phone: (618) 220-7091
Email: transcom.smallbusiness@mail.mil
Website: www.ustranscom.mil/dbw/osbp.cfm

You may want to also contact GSA about Federal Supply Schedule 81 I B, for packing supplies:
www.gsa.gov/portal/category/26754
<table>
<thead>
<tr>
<th>Opportunity</th>
<th>Agency/Office/Location</th>
<th>Type / Set-aside</th>
<th>Posted On</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Preventive and Remedial Maintenance</strong></td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation</td>
<td>Sep 11, 2019</td>
</tr>
<tr>
<td>SP330019Q0120 J -- Maintenance, repair &amp; rebuilding of equipment</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Vertical Lift Module (VLM) Storage System, Bldg. 148, DLA Distribution Cherry Point, NC</strong></td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation (Modified)</td>
<td>Sep 11, 2019</td>
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<tr>
<td>SP3300-19-Q-5040 39 -- Materials handling equipment</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
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<tr>
<td><strong>Safety Harness</strong></td>
<td>Defense Logistics Agency</td>
<td>Award</td>
<td>Sep 11, 2019</td>
</tr>
<tr>
<td>SP3300-19-Q-5033 42 -- Fire fighting, rescue &amp; safety equipment</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
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<tr>
<td><strong>Recycle Cardboard</strong></td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation (Modified) / Total Small Business</td>
<td>Sep 11, 2019</td>
</tr>
<tr>
<td>SP3300-19Q-5049 F -- Natural resources &amp; conservation services</td>
<td>DLA Acquisition Locations DLA Distribution</td>
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<tr>
<td><strong>Work in Process Control Area (WIPCA) and computer operations</strong></td>
<td>Defense Logistics Agency</td>
<td>Special Notice</td>
<td>Sep 10, 2019</td>
</tr>
<tr>
<td>SP3300-14-C-5004 S -- Utilities and housekeeping services</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Cushioning/Dunnage Requirements Contract - Multiple DLA Depots</strong></td>
<td>Defense Logistics Agency</td>
<td>Combined Synopsis/Solicitation (Modified) / Total Small Business</td>
<td>Sep 10, 2019</td>
</tr>
<tr>
<td>SP3300-19-Q-0070 81 -- Containers, packaging, &amp; packing supplies</td>
<td>DLA Acquisition Locations DLA Distribution</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Snowplow and Installation (Quantity 2) for DLA Distribution Susquehanna PA (DSSP) located in New Bldg.</strong></td>
<td>Defense Logistics Agency</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Small Business Office POCs

**DLA Contracting Services Office**  
DCSO.SmallBusiness@dla.mil  
Phone: (215) 737-8514

**DLA Disposition**  
Email: DLADispositionSvcs.OSBP@dla.mil  
Telephone: 269-961-4071

**DLA Distribution**  
Email: DLA Distribution.OSBP@dla.mil  
Telephone: 717-770-8442

Emailing your capability statements or company briefs help Small Business Analysts direct you.

Small Business Offices are here to help you find opportunities.