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EXECUTIVE SUMMARY

The 2009-2010 Operating Budget Plan for Old Dominion University has been developed from the initiatives outlined in the University's Strategic Plan and the previous actions taken by the Governor and General Assembly during the 2009 session.

- The budget is based on conservative assumptions related to enrollment growth.
- The budget balances revenues and expenditures within the University's Educational and General program.
- The General Fund Appropriation shows a 15% base reduction of \$16.6 million. To address the state funding reduction, the University reduced operating expenses by 5% or \$5.6 million in FY2009, another 2% or \$2.2 million in FY2010, allocated \$4.9 million in surplus tuition funds from FY2009 enrollment growth, and earmarked \$3.9 million in stimulus funding.
- The Educational and General Operating Budget is supported with both general (state) and nongeneral (tuition) revenues. As approved by the Board of Visitors at the April 2009 board meeting, tuition rates for undergraduate and graduate students were increased by approximately 5 percent. The additional \$4.5 million in tuition revenue from the increase will be used to support new base budget initiatives, such as additional faculty positions, full-time positions in the Counseling Center, Disability Student Services, Development Office, Computing and Communications, and the Admissions Office. This revenue will also fund utility increases, contract escalation costs, security and public safety needs, and a campus wide compensation study for public relations positions.
- The budget includes \$12.8 million in federal stimulus funding of which \$3.9 million will offset base budget reductions and \$8.9 million applied to short-term operating initiatives.
- The Auxiliary Services portion of the budget generates sufficient revenues to cover operating costs, debt service costs and auxiliary indirect costs as well as contribute \$4.2 million to the fund balance. Adequate fund balance reserves are provided within auxiliary services to address operating and contingency needs in future years.
- In total, the 2009-2010 Educational and General Operating Budget is comprised of \$94.4 million in General Funds, \$103.9 million in Nongeneral Funds and \$12.8 million in Federal Stimulus Funds for a total of \$211,154,842 in revenue and \$211,154,842 in expenses.
- In total, the 2009-2010 Auxiliary Services Operating Budget is comprised of \$82.6 million in revenue and \$78.4 million in expenses for a contribution of \$4.2 million to the fund balance.

This budget document details the relevant components that comprise the University's 2009-2010 Budget and organizes the information in a format that provides a concise explanation of the budget planning process.

Chapter 1 provides an overview of the strategic planning initiatives, and summarizes the policy and program direction for the development of the 2009-2010 budget plan.

Chapter 2 describes the actions of the General Assembly during the 2009 Budget Session that impact the 2009-2010 budget year.

Chapter 3 outlines the University's budget process and provides relevant comparative data on general funding per FTE student, tuition and fee costs, and expenditures by program for the Virginia Public Higher Education Institutions.

Chapter 4 summarizes the program priorities that comprise the Educational and General Program portion of the total budget. The majority of the funded initiatives fall within the instruction and academic support operations of the University.

Chapter 5 highlights the program priorities that comprise the Auxiliary Services portion of the total budget. The planned contribution to fund balance by these self-supporting auxiliary operations is \$4.2 million.

Chapter 6 contains graphs that depict the sources of revenue and provides a comparison between the 2008-2009 and 2009-2010 fiscal years.

Chapter 7 graphically represents the expenditure categories and provides a comparison between the 2008-2009 and 2009-2010 fiscal years.

CHAPTER 1 OVERVIEW OF THE 2009-2010 OPERATING BUDGET AND PLAN

STRATEGIC PLAN

As outlined in the *University's Strategic Plan 2005-2009*, a series of strategic initiatives were created that continue to provide the priorities for the resource allocation decisions contained in the 2009-2010 operating budget and plan that will benefit the University in the next fiscal year and beyond. Through the University-wide strategic planning process, the University developed a vision statement, emphases, initiatives, objectives, and actions for the 2005-2009 Strategic Plan. The following seven general strategic initiatives formed the basis of the plan.

- (1) Old Dominion University will increase undergraduate and graduate academic quality, retain faculty, and gain a national reputation for excellence (to be among the nation's top 100 public research universities).
- (2) Old Dominion University will create an agenda and a climate that encourage research and creative activity.
- (3) Old Dominion University will improve the quality and productivity of graduate programs.
- (4) Old Dominion University will create a viable, lively campus community.
- (5) Old Dominion University will integrate and improve academic and administrative programs and services.
- (6) Old Dominion University will be sensitive to the people and needs of the region and world around it.
- (7) Old Dominion University will find the means necessary to accomplish all of the above.

The University's Strategic Planning Committee is currently conducting a review and update of the Strategic Plan progress. The Committee has gathered input from multiple constituencies, including the faculty, Board of Visitors, students, staff, and members of the external community. The principal themes behind the new plan are:

- Bolstering ODU's position as a major metropolitan university in the southeastern United States;
- Developing and expanding strategic partnerships with a wide range of educational, governments and corporate institutions; and
- Enriching a student-centered culture on campus

The Strategic Planning Committees cover the following areas:

- Quality and Institutional Effectiveness
- Community Engagement
- Educational Outcomes and Student Experience: Undergraduate
- Educational Outcomes and Student Experience: Graduate
- Academic and Administrative Support: Technology, Facilities, Resources
- Faculty Development and Resources
- Research and Scholarship
- Campus Life.

For more information about the University's strategic planning process please visit www.odu.edu/ao/sp.

PROGRAM, POLICY DIRECTION, BUDGET DRIVERS FOR 2009-10

The Commonwealth of Virginia, like 46 other states across the nation, experienced a dramatic decrease in revenues for fiscal year 2009 and projected for 2010 and 2011. Combined budget shortfalls in 47 states are estimated to total over \$350 billion for FY2009 through FY2011 according to the *Center on Budget and Policy Priorities* (March 13, 2009). Virginia's operating and capital budget development and appropriation process have been well publicized. Extraordinary efforts and action were undertaken by the Governor and General Assembly to establish fiscal policy priorities consistent with the shifting revenue projections associated with the national economic recession. Virginia also had the unique circumstance of being the first state to adopt a new fiscal year budget when the federal stimulus package was being finalized.

All Commonwealth of Virginia state agencies and institutions of higher education experienced funding reductions over the past year with State General Fund reduction scenarios ranging from 5 to 15%. Virginia's higher education agencies collectively lost \$212 million in state funding and received \$126 million in restored federal stimulus funding. State policy, consistent with the Stimulus Legislation, largely allocates budget funding as the historical "base adequacy" with the expectation that appropriations support traditional Educational & General budget requirements such as instruction, academic support, student services, etc. The Commonwealth also balanced the attendant policy recognition for institutions having to raise tuition and fees while investing in financial aid to ensure educational accessibility.

The Governor and General Assembly also supported continuation of the modeling and simulation initiative. The \$2.1 million will enable continuation of 14 faculty and their research and teaching endeavors will continue to promote the econometric multiplier modeling and simulation growth has brought to the region.

Given the economic and funding dynamics challenging all public agencies over the past year the University decreased its E&G base budget by \$5.6 million in the fall. Consequently for FY2010, the University developed a budget plan which responds to the current fiscal environment, priority needs for our students and faculty/staff, and the strategic investment needs of the University. Old Dominion University's budget process for FY2010 was managed to maintain the revised base budget, to sustain specific budget initiatives/programs consistent with the Commonwealth's funding policy and to build a tuition and fee increase model which would address operating budget priorities and unavoidable costs. In addition, the University budget is consistent with the criteria set forth in the University Strategic Plan and the Code of Virginia higher education institutional performance standards as follows: access, affordability, breadth of academic programs, academic standards, student retention and timely graduation, articulation agreements and dual enrollment, economic development, research, patents and licenses, elementary and secondary education, the six-year financial plan, and financial and administrative efficiency standards. Acting President Broderick defined the following priorities to address these diverse needs:

- Ensure the quality of academic, teaching and research programs
- Enhance direct services for students
- Continue implementation of the 2005-2009 Strategic Plan and begin to make possible the principles of the upcoming plan
- Build the appropriate infrastructure support especially as it relates to accomplishing the goals of the strategic plan
- Recognize our students' financial capabilities and limitations
- Reallocate or redirect resources, where possible, to support academic priorities
- Support research centers/targeted activities
- Support educational assessment initiatives, fundraising, marketing, and student housing needs and
- Minimize the addition of other user and service fees to students

Proposed funding allocations in the 2009-2010 budget have been consistent with these principles.

- *A continued investment in people.* We will continue to support faculty promotions and staff to retain and recruit a well-qualified workforce. This year the internal alignment focus will be on marketing positions. We will make compensation adjustments for positions reflective of market competition, equity, promotions, compression, and job realignments. This is an on-going process and will continue into future years pending available funding.

- *Scholarships and fellowships.* Accessibility and quality are keys both to the *Strategic Plan* and to the state's requirements. There can be no better investment than in our students.

- *Research and Information Technology.* We will continue to build the foundation for a strong, research enterprise. At the same time, to support our innovative teaching and cutting-edge research, we need to invest in information technology.
- *Infrastructure and Support Staff.* We have grown over the last few years and we cautiously invest in the supporting structures and personnel necessary to serve our students and faculty in their important mission.

The initiatives are continuously evaluated and modified and those that do not lead to significant measurable results will be abandoned. The University will be enhancing the integrated strategic goal and objectives tracking system (WEAVE Online) with more definitive outcomes data. The University must both be responsive to the rapidly changing higher education environment and follow the objectives outlined in the University's Strategic Plan.

CHAPTER 2
FY2008-2010 ACTIONS OF THE GENERAL ASSEMBLY

The following tables demonstrate the actions taken by the Governor and the General Assembly in the 2009 session regarding Higher Education Educational and General fund appropriations.

<i>VIRGINIA HIGHER EDUCATION INSTITUTIONAL FY2010 GENERAL FUND APPROPRIATIONS & REDUCTIONS PER GOVERNOR'S 2009 & 2010 REDUCTION PLAN vs. GENERAL ASSEMBLY CONFERENCE COMMITTEE</i>									
Institution	FY2009 General Funds *	FY2009 GF \$ Reduction	Percent Reduction	FY2010 GF \$ Reduction	Percent Reduction	Conference Restoration	Percent Restoration	Combined Reduction	Effective Reduction
CNU	\$ 28,619,548	\$ 1,430,977	5%	\$ 4,332,608	15%	\$ 3,492,779	81%	\$ 839,829	2.93%
CWM	\$ 48,949,460	\$ 3,426,462	7%	\$ 7,395,210	15%	\$ 3,815,722	52%	\$ 3,579,488	7.31%
GMU	\$ 139,988,610	\$ 9,799,203	7%	\$ 21,168,493	15%	\$ 10,912,431	52%	\$ 10,256,062	7.33%
JMU	\$ 77,821,713	\$ 5,447,520	7%	\$ 11,777,832	15%	\$ 7,301,608	62%	\$ 4,476,224	5.75%
LU	\$ 27,137,529	\$ 1,356,876	5%	\$ 4,104,225	15%	\$ 3,169,668	77%	\$ 934,557	3.44%
UMW	\$ 23,657,336	\$ 1,656,014	7%	\$ 3,573,822	15%	\$ 2,387,643	67%	\$ 1,186,179	5.01%
NSU	\$ 40,882,896	\$ 2,044,145	5%	\$ 6,186,892	15%	\$ 4,230,688	68%	\$ 1,956,204	4.78%
ODU	\$ 112,917,966	\$ 5,645,898	5%	\$ 16,589,811	15%	\$ 12,787,803	77%	\$ 3,802,008	3.37%
RU	\$ 49,926,410	\$ 2,496,321	5%	\$ 7,548,755	15%	\$ 5,482,461	73%	\$ 2,066,294	4.14%
UVA	\$ 151,707,908	\$ 10,619,554	7%	\$ 23,081,949	15%	\$ 10,722,655	46%	\$ 12,359,294	8.15%
UVA-W	\$ 15,089,181	\$ 754,459	5%	\$ 2,277,410	15%	\$ 1,618,522	71%	\$ 658,888	4.37%
VCU	\$ 202,728,980	\$ 10,136,449	5%	\$ 30,382,260	15%	\$ 20,541,737	68%	\$ 9,840,523	4.85%
VMI	\$ 14,037,893	\$ 982,653	7%	\$ 2,118,864	15%	\$ 1,242,513	59%	\$ 876,351	6.24%
VSU	\$ 25,231,133	\$ 1,261,557	5%	\$ 3,811,589	15%	\$ 1,305,733	34%	\$ 2,505,856	9.93%
VT	\$ 177,776,468	\$ 8,888,823	5%	\$ 26,952,103	15%	\$ 17,322,599	64%	\$ 9,629,504	5.42%
RBC	\$ 5,907,944	\$ 295,397	5%	\$ 597,006	10%	\$ 343,420	58%	\$ 253,586	4.29%
VCCS	\$ 397,498,192	\$ 19,874,910	5%	\$ 40,165,801	10%	\$ 19,406,739	48%	\$ 20,759,062	5.22%
TOTALS	\$ 1,539,879,167	\$ 86,117,218	6%	\$ 212,064,630	14%	\$ 126,084,721	59%	\$ 85,979,909	5.58%
* Available for reduction After exemptions for Financial Aid									

**VIRGINIA HIGHER EDUCATION INSTITUTIONAL FY2010 GENERAL FUND APPROPRIATIONS & REDUCTIONS
PER GOVERNOR'S 2010 REDUCTION PLAN, GENERAL ASSEMBLY CONFERENCE COMMITTEE
AND STIMULUS FUND ALLOCATIONS**

Institution	FY2010 General Funds per Governor's HD1	FY2010 GF \$ Reduction	FY2010 Revised GF\$	Conference Restoration Stimulus \$	FY2010 Non-General Funds	FY2010 Total E&G Appropriation
CNU	\$ 28,952,048	\$ 4,332,608	\$ 24,619,440	\$ 3,492,779	\$ 24,915,372	\$ 53,027,591
CWM	\$ 48,874,460	\$ 7,395,210	\$ 41,479,250	\$ 3,815,722	\$ 91,714,418	\$ 137,009,390
GMU	\$ 138,863,610	\$ 21,168,493	\$ 117,695,117	\$ 10,912,431	\$ 219,220,420	\$ 347,827,968
JMU	\$ 78,821,713	\$ 11,777,832	\$ 67,043,881	\$ 7,301,608	\$ 145,525,300	\$ 219,870,789
LU	\$ 28,991,971	\$ 4,104,225	\$ 24,887,746	\$ 3,169,668	\$ 25,115,965	\$ 53,173,379
UMW	\$ 23,502,992	\$ 3,573,822	\$ 19,929,170	\$ 2,387,643	\$ 37,169,187	\$ 59,486,000
NSU	\$ 46,986,432	\$ 6,186,892	\$ 40,799,540	\$ 4,230,688	\$ 33,527,726	\$ 78,557,954
ODU *	\$ 111,007,966	\$ 16,589,811	\$ 94,418,155	\$ 12,787,803	\$ 107,409,802	\$ 214,615,760
RU	\$ 52,129,620	\$ 7,548,755	\$ 44,580,865	\$ 5,482,461	\$ 51,397,064	\$ 101,460,390
UVA	\$ 149,693,337	\$ 23,081,949	\$ 126,611,388	\$ 10,722,655	\$ 349,662,142	\$ 486,996,185
UVA-W	\$ 15,209,181	\$ 2,277,410	\$ 12,931,771	\$ 1,618,522	\$ 7,593,176	\$ 22,143,469
VCU	\$ 198,509,480	\$ 30,382,260	\$ 168,127,220	\$ 20,541,737	\$ 296,699,190	\$ 485,368,147
VMI	\$ 11,017,989	\$ 2,118,864	\$ 8,899,125	\$ 1,242,513	\$ 21,200,106	\$ 31,341,744
VSU	\$ 35,242,880	\$ 3,811,589	\$ 31,431,291	\$ 1,305,733	\$ 33,565,916	\$ 66,302,940
VT	\$ 178,486,475	\$ 26,952,103	\$ 151,534,372	\$ 17,322,599	\$ 323,366,658	\$ 492,223,629
RBC	\$ 6,062,200	\$ 597,006	\$ 5,465,194	\$ 343,420	\$ 3,196,282	\$ 9,004,896
VCCS	\$ 396,407,442	\$ 40,165,801	\$ 356,241,641	\$ 19,406,739	\$ 366,556,401	\$ 742,204,781
TOTALS	\$ 1,548,759,796	\$ 212,064,630	\$ 1,336,695,166	\$ 126,084,721	\$ 2,137,835,125	\$ 3,600,615,012
* w/o VMASC allocation of \$2.1M						

The following table presents the FY2010 Educational and General Appropriation for ODU:

	General Funds	Nongeneral Funds	Total Funding
FY09 Beginning E&G Budget	\$109.9M	\$100.7M	\$210.6M
FY09 5% Budget Reduction	(\$5.6M)	\$0	(\$5.6M)
Subtotal	\$104.3M	\$100.7M	\$205.0M
Additional 10% Reduction	(\$11.0M)	\$0	(\$11.0M)
Addl. NGF for Tuition Increase	\$0	\$6.7M	\$6.7M
Tuition Moderation Incentive	\$1.1M	\$0	\$1.1M
Total E&G Appropriation	\$94.4M	\$107.4M	\$201.8M
Unearned Tuition Revenue	\$0	(\$3.4M)	(\$3.4M)
Total E&G Base Budget	\$94.4M	\$104.0M	\$198.4M
Stimulus Funds	\$0	\$12.8M	\$12.8M
Total E&G with Stimulus	\$94.4M	\$116.8M	\$211.2M
Other Funding Received in Governor's Budget:			
\$1.4M in Student Financial Aid			
\$2.1M Modeling & Simulation			

The major highlights of the 2009-2010 approved operating budget follow:

General Fund Reduction

Given the impact of the economy on the state revenues, the General Fund Appropriation was reduced by 5 percent, \$5.6 million in the first year, and an additional 10 percent, or \$11 million in the second year for a total of 15 percent, or \$16.5M during the biennium.

Tuition Moderation Fund

In FY2009 the General Assembly created the Higher Education Tuition Moderation Incentive Fund (TMIF) with potential allocations to public colleges and universities provided the institutions limited the increase of tuition and mandatory E&G fees for in-state undergraduates to not more than four percent (if one percent was allocated for financial aid). Old Dominion University met the guideline in FY2009 and received \$1.1 million from the incentive fund. Since other institutions did not comply with the tuition cap, their share of the fund was reallocated among institutions in compliance. The actions taken by the General Assembly increased the FY2010 general fund appropriation by the \$1.1 million in tuition moderation funds.

Unearned Nongeneral Fund Tuition Appropriation

The budget plan submitted to the state requested \$6.7 million in nongeneral fund appropriation from a proposed 7 to 7.5 percent tuition increase which would offset a portion of the general fund budget reductions. Since the University received \$12.8 million in federal stimulus funds, the decision was made to mitigate the tuition increase

to 5 percent for undergraduate and graduate students. This action resulted in approximately \$3.4 million of unearned nongeneral fund appropriation.

Modeling and Simulation

General funds totaling \$2.1 million have been designated for 14 faculty positions and 15 graduate assistants to build a research capacity in modeling and simulation which will include efforts to improve traffic management through modeling, provide medical modeling to train and educate surgeons and health professions, and continue supporting workforce development by producing graduates from these modeling and simulation academic programs. The increase in the number of modeling and simulation graduates will support many high-tech industries and governmental organizations that create and generate jobs in this field.

Student Financial Assistance

State student financial assistance will increase 9.5 percent from \$14.4 million to \$15.8 million. The additional funding will provide financial assistance to undergraduate students to help offset the tuition increase.

Federal Stimulus Funds

Old Dominion University will receive \$12.8 million of the \$126.7 million of federal funds from the American Recovery and Reinvestment Act of 2009 to offset FY2010 reductions and mitigate the need for significant tuition and fee increases on in-state students. These funds will be held in the state's central reserve and will be allotted and accounted for separately.

Equipment Trust Fund

The 2009-2010 Equipment Trust Fund provides for allocations totaling \$58 million annually statewide to purchase technology and other equipment. Old Dominion's share of this allocation remains approximately \$4 million for each year of the 2008-2010 biennium. The funds will be used to support technological initiatives such as student computer lab upgrades, communications systems enhancements, obsolete instructional equipment and faculty and staff workstations.

Maintenance Reserve Funds

Maintenance Reserve funding has been a function of the Commonwealth's budget and the economy. Prior biennium general fund appropriations to fund repairs aimed at maintaining or extending the useful life of a facility, such as roofs, heating and cooling, and electrical systems have fluctuated. The Commonwealth budget increases the statewide Maintenance Reserve appropriation and utilizes bond proceeds. ODU's Maintenance Reserve allocation increases from \$1.8 to \$1.9 million for 2009-2010. The General Assembly appropriated another \$15 million to be allocated across State agencies.

New Capital Projects

The Commonwealth's 2008-2009 Budget included capital budget initiatives largely dependent upon the University's nongeneral funds to enhance operations and quality of life. Commonwealth 2008 session statewide amendments addressed the escalating costs of construction and authorized an increase in appropriations based on construction industry prices for the Physical Science II and Hughes Hall Buildings. Plans are proceeding on the existing projects. In addition, the amended Biennium Budget included capital outlay funds for supplemental funding and nongeneral fund bond authority for the Powhatan Sports Complex and a new Residence Hall (Phase II). Land acquisition funding authority has been added consistent with prior years. Funding authority for renovation of the baseball stadium was also included. Finally, the revised Capital Outlay funding bill included authority for the Student Success Center (\$11.1M), the New Arts Complex and Visual Arts Building Renovation (\$19.2M), and acquisition of the VMASC building (\$13.3M), and detailed planning funds for the Systems Research and Academic Building (\$726K).

The FY2010 budget includes funding adjustments for Webb Center modifications. This project was submitted in the capital budget request for the 2008-10 and approved for construction with institutional funds. The FY2010 appropriation modifies the institutional funding of \$3,875,000 to 9D bond authority for the first phase of the project. This phase involves renovation of a new east-west corridor and reprogramming of the vacated bookstore space.

The Powhatan Sports Complex project is a revision to the project originally approved in 2006 - 2008 biennial budget which requests a \$4.5M increase in 9D funding authority and an increase of square footage authority. The request is driven by increased repair requirements for the Foreman Field football stadium revealed by in-depth structural analysis and an emergent requirement to provide an off-campus strength and conditioning facility for the new women's intercollegiate crew team.

The President's House reconstruction required enabling language authorizing the collaboration between the University and the Real Estate Foundation (ODUREF). The authority conveys the President's residence to the ODU Real Estate Foundation in order to reconstruct the facility. Authority is also granted to construct this project with alternative financing options which may include an agreement with ODUREF for the design, construction and financing of the project, and to enter into a capital lease.

RECOMMENDED CAPITAL BUDGET AMENDMENTS

2009-2010 Amendments

Includes Governor and Final Conference Committee Budget

<u>Project Name</u>	<u>Non-General</u>	9D NGF	<u>Project Cost</u>
	<u>Funds</u>	<u>Bonds</u>	
Webb University Center Appropriation *	(\$3,875,000)	\$3,875,000	\$0
* Total Cost remains at \$8.6 million			
Powhatan Sports Complex Supplemental Funding		\$4,500,000	\$4,500,000
President's House Language Enabling Reconstruction			\$0
through the ODU Real Estate Foundation			\$0
			\$0
Total for 2010	(\$3,875,000)	\$8,375,000	\$4,500,000

CHAPTER 3
2009-2010 BUDGET PROCESS AND RELEVANT COMPARATIVE DATA

BUDGET DEVELOPMENT PROCESS & TIMETABLE

The University's budget development process transcends many months of planning, development of resource requests and initiatives, review and analysis, budget hearings, budget preparation and compilation and interfacing to the University's financial and administrative systems for execution. Listed below are the calendar highlights of the budget development process and the critical interfaces with the Commonwealth's budgeting and General Assembly proceedings.

FY2010 BUDGET PROCESS AND TIMEFRAMES

<i>Budget Process</i>	<i>Projected Timing</i>
<ul style="list-style-type: none"> • Realign revenue forecasts based on known and anticipated State GF\$; Alternative Tuition Increase Models Base Funding Level Parameters 	December 10, 2008
<ul style="list-style-type: none"> • Budget Guidance Memo Requesting: • Revised Budget Plans • E&G Base budget realignment by subaccount, net zero • Organizational Hierarchy proposed changes for 7/1/09 • Fee & Service Charge changes/additions 	December 10, 2008
<ul style="list-style-type: none"> • Budget Resources • Base Budget Summary Tables • Base Budget Worksheets • Organizational Hierarchy Report • Budget Planning Assumptions - Fringe Benefits, Indirect Rate • Five Year Planning Model for Auxiliaries; A&F Auxiliary Models in process • Tuition Fees & Service Charges • Budget Webpage Templates • Governor Kaine's December 17th Budget Proposals • Concurrent Regional Public Hearings on Proposed State Budget • General Assembly Convenes, Senate Finance & House Appropriations Committees begin their budget amendment process • Senate Finance & House Appropriations to complete their budget analysis 	December 10, 2008 December 10, 2008 December 10, 2008 December 10, 2008 December 10, 2008 December 10, 2008 December 10, 2008 December 10, 2008 December 17, 2008 January 8, 2009 January 19, 2009
<ul style="list-style-type: none"> • Budget Material Submissions Due • Senate & House to act on their Budget Bills • First Conference on the Budget Bill • Budget Bill Conference Report Available • General Assembly Session closes • Realign revenue forecasts based on General Assembly Budget Actions Alternative Tuition Increase Models Request Budget Modification Plans if General Assembly actions necessitate 	February 12, 2009 February 12, 2009 February 18, 2009 February 24, 2009 February 26, 2009 February 28, 2008 March 11, 2009 March 12, 2009
<ul style="list-style-type: none"> • Budget Reviews with Acting President Broderick • Tuition & Fee Proposal to Board of Visitors • Governor's Review of General Assembly Actions • General Assembly Reconvenes • Budget Review with Board of Visitors Administration & Finance Committee • Budget Proposal to Board of Visitors 	March 6-26, 2009 April 2, 2009 until April 7, 2009 April 8, 2009 May 11, 2009 May 18, 2009

- **Budget Guidance Memos with Decisions** May 19, 2009
 Budget Office Webpage Instructions with detailed Operating Instructions
 Base Budget realignments (net zero) due June 3rd, 2009
 Review of draft budget adjustments for Auxiliaries due June 3rd, 2009
- Establish Federal Stimulus Budgets June 18, 2009
- **Base Budget Roll for FY2010 Operating** June 18, 2009
- **Academic Affairs submits Ed Foundation Transfer Requests** June 26, 2009
- **Implement Budget Actions in New Fiscal Year** July 1, 2009
 Load non-base budget adjustments for one-time-only adjustments July 1, 2009

Clearly the University's budget planning and development process must integrate and factor in many variables in order to build a budget and operating plan recommending the best allocation of available resources.

ENROLLMENT TRENDS

OLD DOMINION UNIVERSITY									
ENROLLMENT									
Headcount	Actual Fall 2008			Projected Fall 2009			Change Fall 2008 to 2009		
	Resident	Non-Resident	Total	Resident	Non-Resident	Total	Resident	Non-Resident	Total
On-Campus		Resident			Resident			Resident	
Undergraduate	13,238	1,463	14,701	13,418	1,501	14,919	180	38	218
Graduate	<u>2,534</u>	<u>881</u>	<u>3,415</u>	<u>2,569</u>	<u>904</u>	<u>3,473</u>	<u>35</u>	<u>23</u>	<u>58</u>
Total On-Campus	15,772	2,344	18,116	15,987	2,405	18,392	215	61	276
Higher Ed Centers & Off-Campus in Hampton Roads									
Undergraduate	511	29	540	518	30	548	7	1	8
Graduate	<u>968</u>	<u>84</u>	<u>1,052</u>	<u>981</u>	<u>86</u>	<u>1,067</u>	<u>13</u>	<u>2</u>	<u>15</u>
<i>Subtotal</i>	1,479	113	1,592	1,499	116	1,615	20	3	23
Teletechnet & Off-Campus Outside Hampton Roads									
Undergraduate	1,791	43	1,834	1,815	44	1,859	24	1	25
Graduate	<u>905</u>	<u>91</u>	<u>996</u>	<u>918</u>	<u>93</u>	<u>1,011</u>	<u>13</u>	<u>2</u>	<u>15</u>
<i>Subtotal</i>	2,696	134	2,830	2,733	137	2,870	37	3	40
Teletechnet USA Outside VA									
Undergraduate	19	236	255	19	242	261	0	6	6
Graduate	<u>12</u>	<u>281</u>	<u>293</u>	<u>12</u>	<u>289</u>	<u>301</u>	<u>0</u>	<u>8</u>	<u>8</u>
<i>Subtotal</i>	31	517	548	31	531	562	0	14	14
Total Headcount	19,978	3,108	23,086	20,250	3,189	23,439	272	81	353
Annual FTE (proj)	16,179	2,026	18,205	16,502	2,053	18,555	323	27	350
First-Time Freshman	2,574	238	2,812	2,430	270	2,700	-144	32	-112
Transfer Students	1,779	196	1,975	1,760	240	2,000	-19	44	25

AFFORDABILITY - HISTORICAL COMPARISONS TO VIRGINIA UNIVERSITIES

The University Enrollment Management Commission reviewed the following data assessing ODU's pricing relative to other Virginia doctoral institutions. The conclusion was that ODU consistently had one of the lowest costs for full-time resident and nonresident undergraduate students. Ever mindful of this benchmark, the University's Executive leadership remains committed to accessible and affordable education. Consequently, budget development and resource allocation reflect this approach to balancing student, institutional needs, and student affordability.

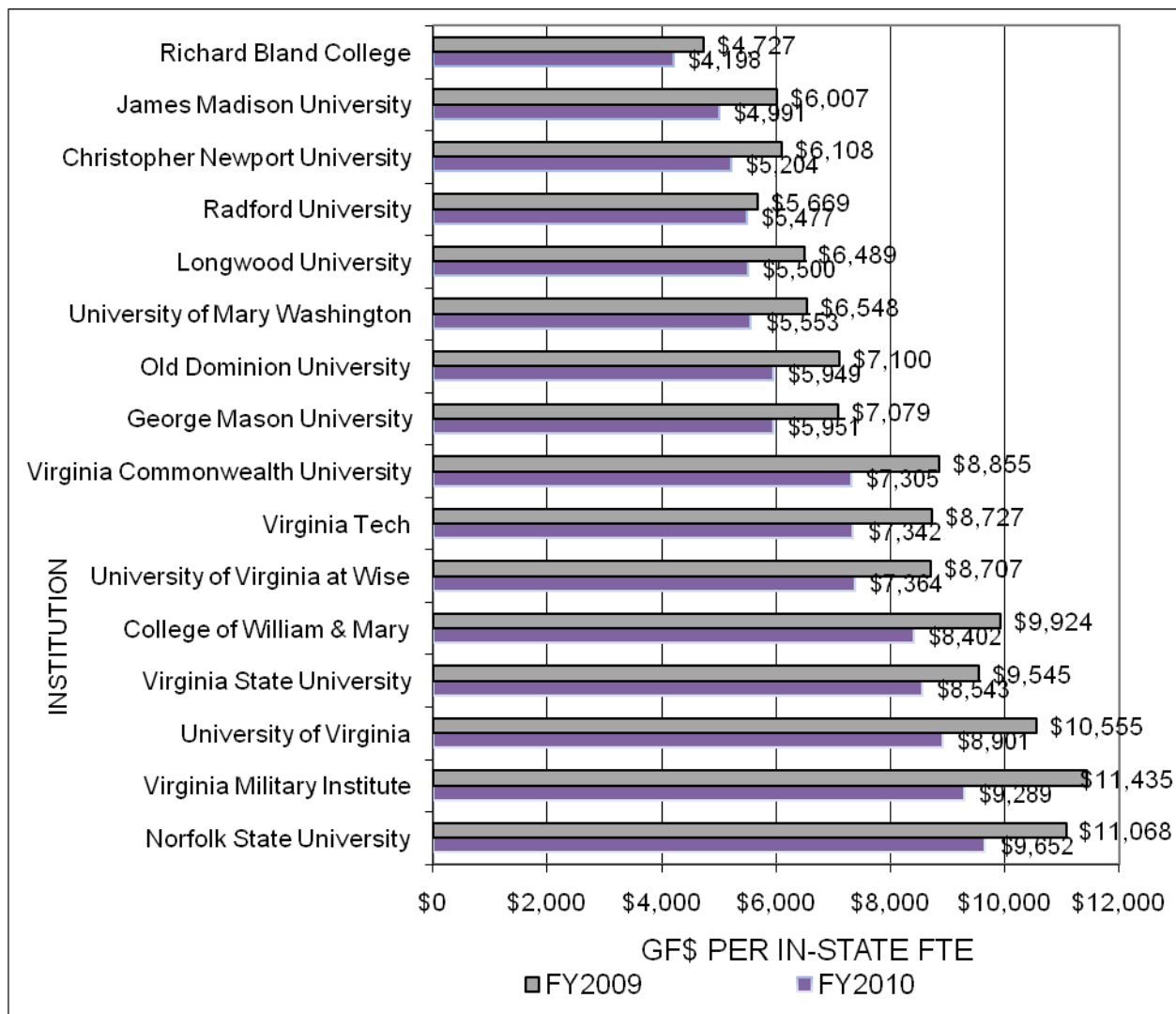
FULL-TIME RESIDENT UNDERGRADUATE TUITION, FEES, AND AVERAGE ROOM & BOARD COSTS (2009-2010)					
Institution	Tuition & E&G Fees	Total Auxiliary Fees	Tuition & Fees	Average Room & Board	Total
CWM	\$6,483	\$4,317	\$10,800	\$8,502	\$19,302
UVA	\$7,873	\$1,799	\$9,672	\$8,290	\$17,962
GMU	\$5,840	\$2,184	\$8,024	\$7,700	\$15,724
VCU	\$5,253	\$1,864	\$7,117	\$8,335	\$15,452
ODU	\$4,412	\$2,906	\$7,318	\$7,526	\$14,844
VT	\$7,240	\$1,365	\$8,605	\$5,824	\$14,429
FULL-TIME NONRESIDENT UNDERGRADUATE TUITION, FEES, AND AVERAGE ROOM & BOARD COSTS (2009-2010)					
Institution	Tuition & E&G Fees	Total Auxiliary Fees	Tuition & Fees	Room & Board	Total
UVA	\$29,873	\$1,799	\$31,672	\$8,290	\$39,962
CWM	\$26,647	\$4,317	\$30,964	\$8,502	\$39,466
GMU	\$20,936	\$2,184	\$24,008	\$7,700	\$30,820
VCU	\$18,885	\$1,864	\$20,749	\$8,335	\$29,084
VT	\$20,513	\$1,365	\$21,878	\$5,824	\$27,702
ODU	\$16,862	\$2,906	\$19,768	\$7,526	\$27,294

GENERAL FUNDING PER IN-STATE STUDENT FTE

A preliminary analysis of the 2009-2010 general fund appropriation per in-state, full-time equivalent student reveals that Old Dominion University continues to receive less general fund support than other doctoral institutions except George Mason University. The following analysis includes agency appropriations only. It does not include the student financial assistance appropriation.

The combined low tuition and general fund support per in-state student FTE indicate that Old Dominion University has fewer resources available as compared to the other Virginia doctoral and research institutions. Nonetheless, the University demonstrates prudent fiscal management by achieving its mission while remaining affordable and accessible to our constituents.

COMPARISON OF FY2009 TO FY2010 GF\$ PER IN-STATE FTE



COMPARISON OF GENERAL AND NONGENERAL APPROPRIATIONS FOR VIRGINIA HIGHER EDUCATION INSTITUTIONS

The following analysis includes agency appropriations only comparing the relative State vs. non-general fund support per institution. Note ODU's non-general funds have been adjusted here to reflect the ODU Research Foundation revenues not customarily portrayed in such appropriation comparisons.

Virginia's Public Colleges and Universities							
Percentage of State Support for 2009-10 Educational Operating Budgets							
(In Millions)							
Institution	State Support		Tuition, Fees & Other Non-State Funds		Stimulus Funding		
	Amount	Percent	Amount	Percent	Amount	Percent	
CNU	\$ 24.6	46.4%	\$ 24.9	47.0%	\$ 3.5	6.6%	
CWM	\$ 41.5	30.3%	\$ 91.7	66.9%	\$ 3.8	2.8%	
GMU	\$ 117.7	33.8%	\$ 219.2	63.0%	\$ 10.9	3.1%	
JMU	\$ 67.0	30.5%	\$ 145.5	66.2%	\$ 7.3	3.3%	
LU	\$ 24.9	46.8%	\$ 25.1	47.2%	\$ 3.2	6.0%	
NSU	\$ 40.8	52.0%	\$ 33.5	42.7%	\$ 4.2	5.4%	
ODU	\$ 94.4	36.1%***	\$ 154.4	59.0%	\$ 12.8	4.9%	
RU	\$ 44.6	43.9%	\$ 51.4	50.6%	\$ 5.5	5.4%	
UMW	\$ 19.9	33.4%	\$ 37.2	62.5%	\$ 2.4	4.0%	
UVA	\$ 126.6	26.0%	\$ 349.7	71.8%	\$ 10.7	2.2%	
UVA-W	\$ 12.9	58.4%	\$ 7.6	34.4%	\$ 1.6	7.2%	
VCU	\$ 168.1	34.6%	\$ 296.7	61.1%	\$ 20.5	4.2%	
VMI	\$ 8.9	28.4%	\$ 21.2	67.7%	\$ 1.2	3.8%	
VSU	\$ 31.4	47.4%	\$ 33.6	50.7%	\$ 1.3	2.0%	
VT	\$ 151.5	30.8%	\$ 323.4	65.7%	\$ 17.3	3.5%	
4 Year Total	\$ 974.8	33.7%	\$ 1,815.1	62.7%	\$ 106.2	3.7%	
4 Year Average	\$ 65.0	33.7%	\$ 121.0	62.7%	\$ 7.1	3.7%	
RBC	\$ 5.5	61.1%	\$ 3.2	35.6%	\$ 0.3	3.3%	
VCCS	<u>\$ 356.2</u>	48.0%	<u>\$ 366.6</u>	49.4%	\$ 19.4	2.6%	
Totals	\$ 1,336.5	36.6%	\$ 2,184.9	59.9%	\$ 125.9	3.5%	
*** Includes unappropriated \$47M from ODU Research Foundation							

TUITION & FEE TRENDS

The University's tuition and fee trends over the past five years are cited below and demonstrate the consistent approach to balancing pricing with student affordability and institutional requirements.

OLD DOMINION UNIVERSITY

Cost of Old Dominion University

In-State Undergraduate	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010
Tuition and Fees	\$5,614	\$6,098	\$6,528	\$6,918	\$7,318
Percent Adjusted	6.6%	8.6%	7.1%	6.0%	5.8%
Room and Board	\$5,877	\$6,312	\$6,685	\$7,134	\$7,526
Total Cost	\$ 11,491	\$ 12,410	\$ 13,213	\$ 14,052	\$ 14,844
Percent Adjusted	4.7%	8.0%	6.5%	6.3%	5.6%

Fees include Technology, Transportation, Health and General Service Fees based on 30 credit hours

Room and Board reflects a weighted average.

Out-State Undergraduate	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010
Tuition and Fees	\$15,394	\$16,658	\$17,748	\$18,588	\$19,768
Percent Adjusted	4.8%	8.2%	6.5%	4.7%	6.3%
Room and Board	\$5,877	\$6,312	\$6,685	\$7,134	\$7,526
Total Cost	\$ 21,271	\$ 22,970	\$ 24,433	\$ 25,722	\$ 27,294
Percent Adjusted	4.3%	8.0%	6.4%	5.3%	6.1%

Fees include Technology, Transportation, Health and General Service Fees based on 30 credit hours

Room and Board reflects a weighted average.

In-State Graduate	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010
Tuition and Fees	\$6,496	\$7,028	\$7,494	\$7,902	\$8,350
Percent Adjusted	7.0%	8.2%	6.6%	5.4%	5.7%
Room and Board	\$5,877	\$6,312	\$6,685	\$7,134	\$7,526
Total Cost	\$ 12,373	\$ 13,340	\$ 14,179	\$ 15,036	\$ 15,876
Percent Adjusted	5.1%	7.8%	6.3%	6.0%	5.6%

Fees include Technology, Transportation, Health and General Service Fees based on 24 credit hours

Room and Board reflects a weighted average.

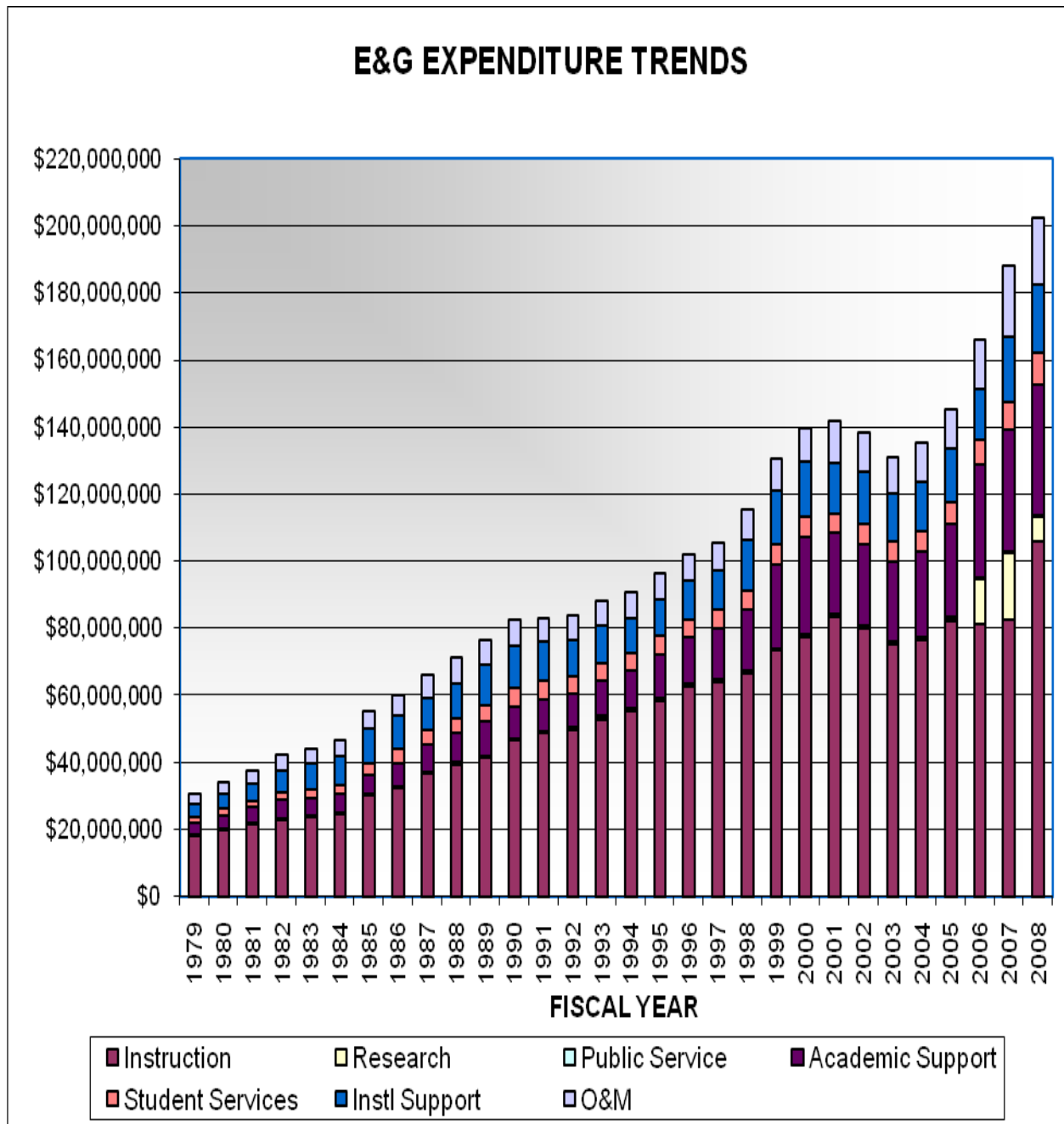
Out-State Graduate	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010
Tuition and Fees	\$16,058	\$17,358	\$18,478	\$19,318	\$20,494
Percent Adjusted	4.8%	8.1%	6.5%	4.5%	6.1%
Room and Board	\$5,877	\$6,312	\$6,685	\$7,134	\$7,526
Total Cost	\$ 21,935	\$ 23,670	\$ 25,163	\$ 26,452	\$ 28,020
Percent Adjusted	4.3%	7.9%	6.3%	5.1%	5.9%

Fees include Technology, Transportation, Health and General Service Fees based on 24 credit hours

Room and Board reflects a weighted average.

E&G EXPENDITURE TRENDS

The following chart and data are extracted from the Commonwealth's Accounting & Reporting System and portray the pattern of ODU expenditures from 1979 - 2008. The distribution of functional expense is relatively consistent over the fiscal years while the total resources are strongly correlated with the economy and Commonwealth funding.



E&G EXPENDITURES BY PROGRAM FOR ALL THE VIRGINIA PUBLIC HIGHER

EDUCATION INSTITUTIONS

The following chart indicates the total Educational and General Expenditures by Program for all the Virginia Public Higher Education Institutions. The State Council of Higher Education is mandated to report the institutions annual expenditures to the General Assembly every year. With the exception of the College of William and Mary, Old Dominion University's E&G expenditures are the lowest among the doctoral research institutions.

2007-08 Total Educational and General Expenditures by Program Virginia Public Higher Education Institutions

Institution	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	O&M	Total
VT	\$ 238,127,113	\$ 29,330,352	\$ 11,618,042	\$ 57,285,315	\$ 11,596,841	\$ 49,675,696	\$ 59,297,256	\$ 456,930,615
UVA	\$ 232,017,747	\$ 16,807,152	\$ 4,556,861	\$ 89,678,388	\$ 25,969,651	\$ 30,917,303	\$ 51,317,857	\$ 451,264,959
VCU	\$ 262,654,458	\$ 7,884,811	\$ 5,858,368	\$ 67,057,645	\$ 19,157,772	\$ 42,110,901	\$ 42,353,588	\$ 447,077,544
GMU	\$ 194,844,758	\$ 193,113	\$ 1,405,158	\$ 48,737,490	\$ 19,477,314	\$ 40,653,033	\$ 27,448,607	\$ 332,759,473
ODU	\$ 105,896,731	\$ 7,328,015	\$ 272,035	\$ 39,139,593	\$ 9,478,459	\$ 20,326,650	\$ 19,846,864	\$ 202,288,346
JMU	\$ 109,302,710	\$ 861,549	\$ 1,290,102	\$ 30,540,048	\$ 12,350,223	\$ 24,936,502	\$ 21,893,196	\$ 201,174,331
CWM	\$ 73,209,431	\$ 1,501,473	\$ 8,356	\$ 22,958,541	\$ 5,766,792	\$ 12,966,982	\$ 13,432,817	\$ 129,844,392
RU	\$ 50,003,233		\$ 358,717	\$ 9,761,411	\$ 5,397,464	\$ 17,379,602	\$ 9,874,963	\$ 92,775,390
NSU	\$ 32,763,372	\$ 123,679	\$ 585,148	\$ 10,480,669	\$ 4,645,572	\$ 14,073,793	\$ 10,794,712	\$ 73,466,944
VSU	\$ 34,286,622	\$ 182,505	\$ 109,566	\$ 5,143,432	\$ 3,875,390	\$ 9,019,113	\$ 4,507,766	\$ 57,124,395
UMW	\$ 27,961,813	\$ 475,699	\$ 300,227	\$ 6,452,283	\$ 4,661,634	\$ 8,127,217	\$ 6,008,224	\$ 53,987,097
CNU	\$ 23,807,888			\$ 8,353,485	\$ 5,022,818	\$ 6,087,919	\$ 6,782,114	\$ 50,054,225
LU	\$ 21,350,139		\$ 636,495	\$ 5,527,491	\$ 2,988,585	\$ 11,503,952	\$ 4,824,768	\$ 46,831,430
VMI	\$ 12,863,225		\$ 140,451	\$ 3,801,984	\$ 2,075,064	\$ 4,000,634	\$ 4,600,680	\$ 27,482,039
UVA-W	\$ 8,001,628		\$ 12,352	\$ 4,387,648	\$ 1,865,493	\$ 4,450,743	\$ 2,434,212	\$ 21,152,076
Total 4 Years	\$ 1,427,090,867	\$ 64,688,348	\$ 27,151,878	\$ 409,305,423	\$ 134,329,072	\$ 296,230,041	\$ 285,417,625	\$ 2,644,213,255
Average	\$ 95,139,391	\$ 4,312,557	\$ 1,810,125	\$ 27,287,028	\$ 8,955,271	\$ 19,748,669	\$ 19,027,842	\$ 176,280,884
RBC	\$ 3,436,450			\$ 335,742	\$ 962,433	\$ 2,488,697	\$ 1,506,606	\$ 8,729,927
VCCS	\$ 331,429,909		\$ 4,871,797	\$ 72,646,275	\$ 54,327,638	\$ 161,237,709	\$ 65,391,300	\$ 689,904,628
Total 2 Years	\$ 334,866,359	\$ -	\$ 4,871,797	\$ 72,982,017	\$ 55,290,071	\$ 163,726,405	\$ 66,897,906	\$ 698,634,555
Total	\$ 1,761,957,226	\$ 64,688,348	\$ 32,023,675	\$ 482,287,441	\$ 189,619,143	\$ 459,956,446	\$ 352,315,531	\$ 3,342,847,810

Source: SCHEV & FY08 CARS

The following table shows the Expenditures (less Research) per FTE Student. Old Dominion University's ratio of \$11,322 per FTE falls well below the overall average, followed only by Longwood, Christopher Newport, Radford, Richard Bland and the Virginia Community College System. This comparison shows that Old Dominion University is the lowest of all the doctoral and research institutions and the majority of the comprehensive four-year institutions in its spending per student FTE.

2007-08 Total Educational and General Expenditures by Program Virginia Public Higher Education Institutions

Institution	Total	ANNUAL FTE	Exp Less Research per FTE
University of Virginia	451,264,959	24,063	\$18,055
Virginia Military Institute	27,482,039	1,558	\$17,639
College of William and Mary	129,844,392	7,792	\$16,471
Virginia Commonwealth University	447,077,544	26,924	\$16,312
George Mason University	332,759,473	22,985	\$14,469
Virginia Tech	456,930,615	29,878	\$14,312
Norfolk State University	73,466,944	5,133	\$14,289
University of Virginia at Wise	21,152,076	1,636	\$12,929
Virginia State University	57,124,395	4,424	\$12,871
University of Mary Washington	53,987,097	4,517	\$11,847
James Madison University	201,174,331	17,647	\$11,351
Old Dominion University	202,288,346	17,219	\$11,322
Longwood University	46,831,430	4,224	\$11,087
Christopher Newport University	50,054,225	4,656	\$10,750
Radford University	92,775,390	8,810	\$10,531
Total 4 Year Institutions	2,644,213,255	181,466	\$14,571
Average 4 Year Institutions	176,280,884	12,098	\$14,571
Richard Bland College	8,729,927	919	\$9,499
Virginia Community College System	689,904,628	101,890	\$6,771
Total 2 Year Institutions	698,634,555	102,809	\$6,795
Total All Institutions	3,342,847,810	284,275	\$11,532

Source: SCHEV & FY08 CARS; Annual FTEs 2008 per SCHEV E5 Report

BUDGET SUBMISSION REQUESTS

Each year the President issues a budget development memo which attempts to gauge the environ impacting next year's budget development. Historically the budget development message encourages reallocations where possible, submission of well-defined and measurable program initiatives, and advocates proposals advancing the University's Strategic Plan. Furthermore, it provides a reminder of the fiscal environment facing the Commonwealth and higher education arena.

Higher education naturally generates incredibly exciting proposals and initiatives for funding consideration. Historically, ODU has submitted bold research and instruction

initiatives in cutting edge fields such as bioinformatics, modeling and simulation just to name a few. The Commonwealth receives numerous proposals from all State agencies and cannot underwrite all the extremely well conceived prospectuses. ODU has benefited from State research and development funding in the past; however, the innovative initiatives developed by University faculty cannot always attain State and/or sponsored funding. While University research efforts grow, funding capacity rarely can keep pace with the depth and breadth of creative initiatives put forward.

This year the Commonwealth notified all state agencies that the economy's impact on revenue projections would not allow the Governor and his administration to entertain the usual number of funding proposals. In fact, most state agencies were advised not to submit any initiatives without the advanced approval of the State Administration. ODU was advised to submit a revised continuation funding proposal for the Virginia Modeling and Simulation Center which was largely funded.

The University's internal budget process recognized the economic realities and advised all Vice Presidents in December 2008 to structure their budget requests by: updating their 10% budget reduction plans; identifying unavoidable cost increases such as utilities, leases, etc.; identifying reallocation and reorganization plans as applicable; and advancing enrollment management initiatives endorsed by the enrollment management committee. Last year's budget requests totaled some \$26 million while this year's requests were half that amount. Like most public sector organizations, the scope and diversity of the documented needs far exceeds the resource capacity of the institution to fully fund all requests. Consequently, the budget resource requests that are totaled below do not reflect the totality of actual submissions from the Vice Presidents given finite resources.

FY2010 UNIVERSITY TOTAL BUDGET REQUESTS BY TYPE

Sum of Total Cost	Cost Type		
Budget Request Type	Base	OTO	Grand Total
Enhanced Services	\$ 5,624,617	\$ 1,128,901	\$ 6,753,518
Enrollment Management	\$ 843,706	\$ 3,000	\$ 846,706
Equipment Trust Fund		\$ 882,900	\$ 882,900
Prior Commitments	\$ 2,587,994	\$ 137,300	\$ 2,725,294
Retention	\$ 172,715		\$ 172,715
Revenue/Expense Adjustment	\$ 424,539		\$ 424,539
Rotating Regional w/NSU & TCC		\$ 35,000	\$ 35,000
Unavoidable Cost	\$ 1,188,070	\$ 725,360	\$ 1,913,430
Grand Total	\$ 10,841,641	\$ 2,912,461	\$ 13,754,102

2009-10 BUDGET SUMMARY

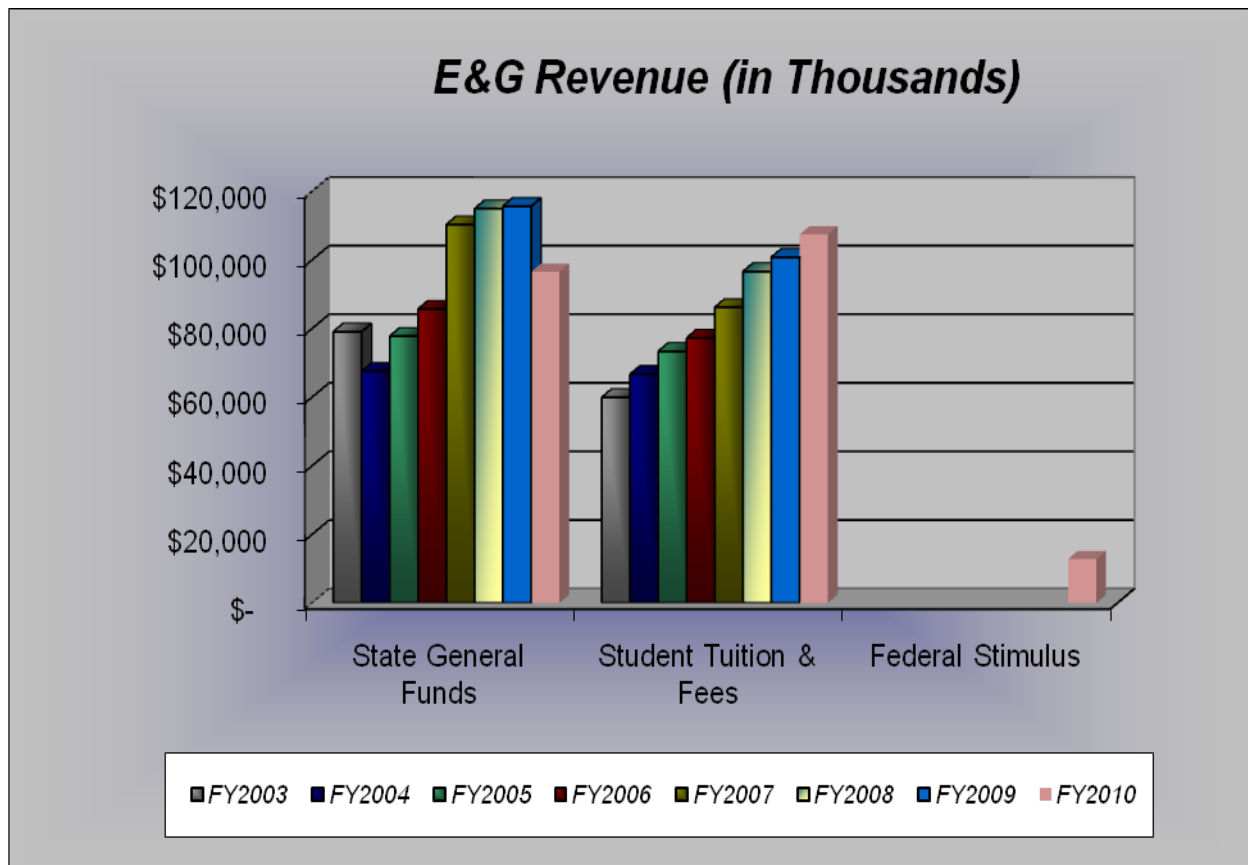
This section provides an overview of the University's 2009-2010 operating budget. Some significant elements in the proposed plan are presented below.

- The budget is based on conservative assumptions related to enrollment projections, revenue calculations and expenditure estimates as contained in the University's Six-Year Plan.
- The budget balances revenues and expenditures within the University's Educational and General programs and other operating funds and contributes approximately \$4.2 million to fund balances in the Auxiliary Services area. This fund balance contribution is consistent with planning for the use of these resources to accomplish future initiatives in that area. Adequate reserves are provided within the budget to address changes in key planning assumptions.
- As approved by the Board of Visitors at the April, 2008 board meeting, tuition and mandatory educational fees for Virginia undergraduates will increase by 5.8 percent for full-time Virginia undergraduates and 6.2 percent for out-of-state undergraduates. With room and board the total increases are 5.6 percent and 6.1 percent respectively. Likewise, the auxiliary student fees, and room and board charges were increased slightly to cover indirect cost adjustments and inflationary costs. Auxiliary fees increased by \$ 151, a 5.9 percent increase, and room and board costs increased \$392, a 5.5 percent increase. The student health fee remained constant. In total, tuition, fees and room and board for full-time Virginia undergraduates increased by \$792, a 5.6 percent increase.

Tuition and fees increased 5.3 percent for in-state graduate students, and 5.9 percent for out-of-state graduates. With room and board the total increases are 5.6 percent and 5.9 percent respectively.

The proposed expenditure budget for 2009-2010 for the total University is \$441.3 million, an increase of 7.2 percent over the original 2008-2009 operating budget. This overall increase is primarily attributed to the combined effects of stimulus funding and tuition increases, anticipated expenditures in increased student scholarships and loan funds, an increase in grant activity, an increase in gift and endowment transfers from the Educational Foundation, and Auxiliary Services (housing debt service and parking and student recreation center initiatives). The budget consists of the following components: the Educational and General Programs budget, the Auxiliary Services budget, grants and contracts, gifts and discretionary, scholarships, and student loan funds/direct federal lending. The Educational and General Programs budget, which includes both general and nongeneral funding sources, is composed primarily of expenditures and revenues in the Instructional Programs.

The E&G budget revenue mix over FY2003 to FY2010 is illustrated by the chart below demonstrating the dramatic shift in the University's E&G revenue mix as a result of the Commonwealth's funding actions.



As noted in the graph, general fund support for the Educational and General programs (excluding state financial aid) decreased from \$79.0 million to \$67.5 million in FY04, increased to \$77.7 million in FY2005, increased to \$85.6 million in FY2006, increased to \$110.3 million in FY2007, to \$114.9 million in FY2008, and \$115.6 in FY2009 and \$96.5 million in FY2010 (with VMASC).

- Student tuition and fee revenue appropriation increased from \$61.3 million in FY2003 to \$68.5 million in FY2004, to \$73.3 in FY2005, to \$77.2 in FY2006, to \$86.1 in FY2007, \$96.6 in FY2008, \$100 million in FY2009, and to \$104 million in FY2010. The University will earn approximately \$4.5 million more in tuition and fees for FY2010. Based on conservative budget decisions, the revenue generated by Commonwealth general funds and the tuition and fee increase provided funding for the 2009-10 Operating Budget and Plan as follows:

UNIVERSITY EXPENDITURE SUMMARY
(in Millions)

	2008-2009	2009-2010	\$ Increase
Educational & General Programs	\$208.0	\$211.2	\$3.2
Auxiliary Services	\$ 67.6	\$ 78.4	\$10.8
Grants & Contracts	\$ 24.9	\$ 24.4	(\$0.5)
Gifts & Discretionary	\$ 8.9	\$ 9.4	\$ 0.5
Scholarships & Fellowships	\$ 30.0	\$34.2	\$ 4.2
Student Loan Funds	\$72.2	\$83.7	\$ 11.5
Total University Budget	\$ 411.6	\$ 441.3	\$29.7

CHAPTER 4
2009-2010 EDUCATIONAL AND GENERAL PROGRAM PRIORITIES

The University's 2009-2010 Educational and General budget is based on the strategic program priorities that follow. The funds appropriated by the General Assembly for the 2008-2010 biennium were earmarked for continuation of services coupled with latitude in increasing tuition and fees. The Commonwealth's budget investments consistent with the higher education stimulus funding will enable allocations for University needs. Principally, the University will allocate funds for instructional quality investments and faculty/staff that were not possible over the last two biennia. Together with modest tuition and fee increases Old Dominion looks forward to advancing the institution's strategic agenda.

FY 2010 EDUCATIONAL AND GENERAL OPERATING BUDGET

General Fund Appropriation	\$94.4M
Nongeneral Fund Appropriation	\$99.5M
Additional Tuition Revenue from 5% Increase	\$4.5M
Total Nongeneral Fund Appropriation	\$104.0M
Total E & G Base Revenue	\$198.4M
Stimulus Funds	\$12.8M
Total E&G Revenue	\$211.2M
FY09 Educational & General Expenses	\$207.9M
Less: One-time FY2009 Expenses	(\$2.4M)
Less: 5% expense reduction	(\$5.6M)
Less: 2% expense reduction	(\$2.2M)
E & G Base Expenses	\$197.7M
Addl. Base Expenses Supported by Tuition Increase	\$4.5M
FY10 E&G Base Expenses	\$202.2M
One-Time Expenses Supported by Stimulus	\$8.9M
Total E&G Expenses	\$211.2M

The major base funded E&G budget initiatives follow:

Benefit Increase

As a result of projected increases in hospitalization costs, the benefit rate increased from an average of 37.24 percent to 38.47 percent. The increase was not supported with any state funds; therefore, the University used \$1.2 million of the tuition increase to cover this uncontrollable expense.

Increase in Minimum Wage

The final phase of the minimum wage increase from \$6.55 to \$7.25 per hour will go into effect on July 24, 2009. The cost to fund hourly positions earning less than the \$7.25 minimum will be approximately \$65,000.

Faculty Positions

A total of 40 full-time faculty positions will be established to address the growth in student enrollment. Base funding of \$1.4 million has been allocated to fund 17 full-time faculty positions. In addition, \$2.2 million in stimulus funds and \$225,176 in early retirement funds will fund the remaining 23 positions. The long-term plan is to phase-in base funding for the stimulus-funded positions by fiscal year 2012. This will be the University's highest priority for the use of tuition dollars in budget years 2011 and 2012.

Faculty Promotions

When faculty members are promoted in academic rank, the individuals received a salary increase assigned to the new rank. In the upcoming academic year, 28 faculty members will receive a promotion: 9 to Professor, 14 to Associate Professor, and 5 to Senior Lecturer.

Full-time Administrative and Staff Positions

With the exception of 23 full-time faculty positions, no other full-time positions were funded with federal stimulus funds. A total of 12 full-time positions will be established in the upcoming fiscal year. These positions include 2 professional counselors in the University's Counseling Center, a testing coordinator and a learning coordinator in Disability Student Services, Director of Planned Giving to expand fund raising efforts, Admissions position to assist with student recruitment, 2 housekeepers to maintain the expanded Student Recreational Center and four technical and informational support positions to address expanding information technology endeavors.

Increased Costs

Funds were allocated to support escalating costs for utilities, hardware and software contracts, operating leases, institutional memberships and maintenance costs with the addition of the new facilities on campus.

Public Safety and Security

The University continues to expand its policing and security staff to cover a vibrant and growing campus as well as the regional higher education centers. The University applied for a COPS grant and is hopeful that more police officers will be added to the force. In addition, base funds were allocated to enhance security in the library, maintain the Outdoor Alert System, cover the cost of software updates for the laptops in the police vehicles, and fund the 1st Responder and Emergency Preparedness Training.

Stimulus Funded Initiatives

A total of \$8.9 million in federal stimulus funds were used to support short-term operating needs. The needs were grouped into 6 categories:

- 23 Full-time Faculty Positions (\$2.2 million)
- Part-time hourly staff, student hourly positions and graduate assistants (\$988,000)
- One-year scholarships to address student financial needs (\$700,000)
- One-time equipment, training and supply needs (\$2.4 million)
- Marketing, Reporting and Consulting Services (\$488,000)
- Technology, Security, Library, and Programming Needs (\$2.1 million)

Research Initiatives

Funding allocations have been made to continue the Commonwealth Higher Education Research Initiative for the University's modeling and simulation research and teaching. As well publicized, the Governor's budget included \$4 million in general funds in FY09 but no general funds in FY10. The Conference Committee reduced the allocation to \$1.5 million in both years. The Governor, Secretary of Finance, and General Assembly modified the Capital Package to include purchase of the VMASC building thereby eliminating approximately \$1 million in annual lease payments. In addition, the Governor supported moving the second year appropriation to FY09 so that the VMASC Research Initiative became whole at \$3 million. The challenge for FY2010 was continuation funding and the University is grateful for the Governor and General Assembly's inclusion of \$2.1 million.

The Virginia Coastal Energy Research Consortium (VCERC) Research Initiative allocation of \$1.6 for the first year was zeroed out in the second year. VCERC will continue to capitalize upon the investment and continues to pursue funding opportunities. VCERC has conducted research and development of renewable energy resources, with an initial focus on offshore winds, waves and marine biomass. VCERC's efforts are included in the Governor's Energy Plan.

Technology Initiatives

The *University's Strategic Plan* emphasizes the significance of the availability and use of technology in support of the University's mission. The \$4.0 million in funding from the Higher Equipment Trust Fund and a reallocation of institutional resources will be used to replace obsolete instructional equipment, to address the equipment needs for lab upgrades and to fund technical equipment to be used in the mediated classrooms. The technology-based requests funded in this year's budget include:

- Technology Classrooms - One-time funding to maintain existing mediated classrooms through equipment replacement and to address general classroom repairs and renovations to these mediated facilities.

- Faculty Workstations/Academic Equipment - One-time funding to replace obsolete PC workstations and academic teaching/research equipment.
- Server and Network Infrastructure Upgrades - One-time funds to address mission-critical infrastructure including network and system monitoring programs.
- Software and Hardware Contract Increases. Banner Operational Data Store and Enterprise Data Warehouse projects.

SCHOLARSHIPS AND FELLOWSHIPS

Institutional Scholarship Programs

Central and need-based scholarship funds have been base funded at \$5.9 million to provide resources to attract qualified students. It should be noted that a portion of the stimulus funding was earmarked to support one-year scholarships to address student financial needs at \$700,000.

State Scholarship Program

The University's appropriation was increased by \$1,362,671 in state-supported student financial aid during the most recent state budget process. We are very mindful of the fact that the majority of our students must either work or finance loans to cover the cost of attending college.

Student Loan Program

Another noteworthy change in the University's scholarship and loan programs is an increase in the amount of loan funds being expended by students. Both the number of borrowers and the amount of funds they are borrowing to cover the cost of their education is increasing. Some of this increase is attributed to tuition adjustments and the economic environment.

New E&G Investments

The following list details the E&G initiatives funded in this budget pursuant to internal budget deliberations. The list is presented as base initiatives and stimulus funded by program area.

PROPOSED EDUCATIONAL AND GENERAL BUDGET PLAN FOR FY2010				
REVENUE RESOURCES	BASE BUDGET	FY2010	FY2010	FY2010
		BASE	STIMULUS	BUDGET
General Fund (includes 15% base reduction of \$16.5M)	\$94,418,155	\$94,418,155	\$0	\$94,418,155
NonGeneral Fund (includes \$4.5M from 5% tuition increase in FY10)	\$99,431,236	\$103,948,884	\$0	\$103,948,884
TOTAL BASE REVENUE	\$193,849,391	\$198,367,039	\$0	\$198,367,039
STIMULUS FUNDS	\$0	\$0	\$12,787,803	\$12,787,803
TOTAL REVENUE RESOURCES	\$193,849,391	\$198,367,039	\$12,787,803	\$211,154,842
EXPENDITURE BASE Incl. 2% Budget Reduction (\$2.2M)				
President	\$1,416,854	\$1,416,854	\$0	\$1,416,854
Part-time administrative support in Affirmative Action Office		\$0	\$11,755	\$11,755
Increase in travel expenses for AA/EEO annual conference		\$0	\$4,000	\$4,000
Testing Coordinator (1FTE) for Disability Student Services		\$21,020	\$0	\$21,020
Textbooks for Interpreters in Disability Student Services		\$3,000	\$15,000	\$18,000
Graduate Assistant in Disability Student Services		\$0	\$25,752	\$25,752
Equipment-Golf Cart to transport students-Disability Student Services		\$840	\$6,500	\$7,340
Learning Coordinator (1FTE) in Disability Student Services		\$61,758	\$0	\$61,758
Professional Development in Disability Student Services		\$0	\$5,000	\$5,000
Equipment-Screen Reader Software-Disability Student Services		\$0	\$4,600	\$4,600
Equal Opportunity Consultant (1-2 year contract) (1FTE)		\$0	\$67,899	\$67,899
Development	\$2,345,889	\$2,345,889	\$0	\$2,345,889
Director of Planned Giving Salary (1FTE)		\$100,500	\$0	\$100,500
Marketing /Travel Expenses		\$15,000	\$0	\$15,000
Human Resources	\$1,825,658	\$1,825,658	\$0	\$1,825,658
Relocate Human Resource Office to Spong Hall		\$0	\$43,000	\$43,000
People Admin Service Fee		\$950	\$0	\$950
People Admin Sign on Security		\$1,000	\$2,000	\$3,000
Campus Wide Compensation Study (30 Public Relations positions)		\$72,041	\$0	\$72,041
Part-time Hourly Position for scanning documents		\$0	\$12,400	\$12,400
Compliance Consulting Services		\$15,000	\$0	\$15,000
Academic Affairs	\$130,160,746	\$130,160,746	\$0	\$130,160,746
Faculty Promotion Funds		\$183,825	\$0	\$183,825
Lecturer Position (Part-time Faculty Position)		\$0	\$55,994	\$55,994
Increase Ophthalmic Technology Program		\$7,000	\$0	\$7,000

expenses				
Faculty Positions - 17 FTE		\$1,434,958	\$0	\$1,434,958
Faculty Positions- 23 FTE		\$0	\$2,195,756	\$2,195,756
Convert 10 Faculty Positions from Stimulus Funded to Base		\$0	\$0	\$0
Convert 13 Faculty Positions from Stimulus Funded to Base		\$0	\$0	\$0
Faculty Start-Up Equipment Needs		\$0	\$1,702,635	\$1,702,635
Additional Adjunct Faculty Part-time Pay		\$0	\$0	\$0
Conversion of Part-time Faculty to Full-time		\$0	\$0	\$0
Marketing Funds for Higher Education Centers		\$0	\$73,500	\$73,500
Student Hourly Positions In Computer Science		\$0	\$55,698	\$55,698
Student Advisors for College of Science (part-time positions)		\$0	\$104,302	\$104,302
Library Security Services		\$19,363	\$0	\$19,363
Support for Northern Virginia Higher Education Center		\$0	\$57,220	\$57,220
Consolidation of Child Studies/Development Programs		\$79,600	\$0	\$79,600
Hourly Position for Learning Assessment Lab		\$0	\$24,900	\$24,900
Increase Lease Cost for Applied Research Center		\$14,143	\$0	\$14,143
Math & Science Online Tutoring		\$0	\$48,450	\$48,450
PREPS Startup Funds		\$0	\$70,000	\$70,000
Higher Education Center Contract Course Incentive		\$0	\$21,000	\$21,000
Pre-Planning for SACS Accreditation		\$9,100	\$36,000	\$45,100
Information Technology Position for College of Health Sciences		\$68,620	\$0	\$68,620
Tri-Cities Part-time Hourly position		\$12,918	\$0	\$12,918
Convert 3/4 time position to Full-time in Study Abroad Office		\$13,034	\$0	\$13,034
Emergency Power Maintenance Support		\$4,230	\$0	\$4,230
VA Beach Higher Education Center Mediated Classroom		\$0	\$34,000	\$34,000
Upgrade Position in Institutional Research to support Enrollment Mgmt		\$17,265	\$0	\$17,265
Graduate Assistantships		\$0	\$151,961	\$151,961
Accreditation Fees		\$0	\$15,000	\$15,000
Library Collections		\$0	\$185,000	\$185,000
X25 Reporting Tool		\$0	\$37,950	\$37,950
Advertising for MBA Global Program		\$0	\$50,000	\$50,000
Library Fines & Fees		\$22,000	\$0	\$22,000
Forms Fusion Reporting		\$0	\$43,200	\$43,200
Address Verification Reporting		\$0	\$18,500	\$18,500
Research	\$3,928,991	\$3,928,991	\$0	\$3,928,991
Research Faculty Positions (3FTE) \$424,328 included in AA request		\$0	\$0	\$0
Administration and Finance	\$52,458,875	\$52,458,875	\$0	\$52,458,875
University Operating Leases		\$0	\$267,623	\$267,623
Utility Increase (Assumes 5% increase each year)		\$455,000	\$0	\$455,000
Insurance Increases (Assumes 5% increase each year)		\$0	\$0	\$0
Hardware, Software Contracts		\$50,000	\$0	\$50,000
Oracle Site License		\$0	\$70,000	\$70,000
eVA Purchase System Administrative Fee		\$0	\$387,000	\$387,000
Institutional Memberships		\$4,858	\$0	\$4,858

Life Cycle replacement		\$0	\$393,810	\$393,810
Housing Maintenance Increase		\$0	\$296,032	\$296,032
Outdoor Alert System Maintenance Costs		\$14,000	\$0	\$14,000
Update Software Costs for LapTops in Police Vehicle		\$7,525	\$0	\$7,525
1st Responder Emergency Preparedness Training		\$30,000	\$0	\$30,000
Network Engineering Staff (1FTE) in Computer Center		\$82,344	\$0	\$82,344
Startup Equipment For Network Engineer in Computer Center		\$0	\$2,500	\$2,500
Business Intelligence Analyst (1FTE) in Computer Center		\$96,000	\$0	\$96,000
Classroom central Position (1FTE) in Computer Center		\$62,000	\$0	\$62,000
Startup Equipment For Classroom Central Position		\$0	\$2,500	\$2,500
Salary Adjustment for Computer Center Staff Position		\$6,125	\$0	\$6,125
Student Employment Program		\$0	\$200,000	\$200,000
IT Infrastructure (One-time Allocations)		\$0	\$0	\$0
COPS Grant- Public Safety		\$0	\$0	\$0
Police Student Ambassador Program		\$0	\$201,568	\$201,568
Emergency Call Boxes		\$0	\$156,500	\$156,500
Student Affairs	\$3,321,121	\$3,321,121	\$0	\$3,321,121
Arrival Assistance Program for New International Students			\$13,210	\$13,210
Equipment for Intl. Student Services Staff member		\$0	\$5,000	\$5,000
Counseling Positions (2 FTE)		\$171,704	\$0	\$171,704
Salary Adjustment Student Judicial Affairs		\$7,246	\$0	\$7,246
Student Programming Funds		\$0	\$135,200	\$135,200
Graduate Assistant Positions		\$0	\$88,704	\$88,704
Supplies & Travel for Student Affairs Staff		\$0	\$12,298	\$12,298
Equipment for Student Affairs Staff		\$0	\$25,000	\$25,000
Assessment Initiatives for Student Judicial Affairs		\$0	\$3,000	\$3,000
Recreational Housekeeping Staff (2 FTE) - 1PP10 (Facilities Mgmt)		\$52,486	\$0	\$52,486
Recreational Staff (OTO equipment needs)		\$0	\$6,638	\$6,638
Outdoor Adventure Program (One-time Equipment Needs)		\$0	\$398,769	\$398,769
Graduate Assistants in Recreational Sports		\$0	\$29,568	\$29,568
Graduate Assistant OTO Equipment Needs		\$0	\$1,327	\$1,327
Nonpersonal Services One-time Request for Student Affairs		\$0	\$8,041	\$8,041
Golf Cart for Judicial Affairs Office OTO		\$0	\$5,000	\$5,000
Office Supplies for Counseling Center OTO		\$0	\$9,000	\$9,000
Recycling Initiatives OTO		\$0	\$10,000	\$10,000
Campus Student Resources OTO		\$0	\$5,000	\$5,000
Institutional Advancement	\$7,594,524	\$7,594,524	\$0	\$7,594,524
Admissions Position (1 FTE)		\$54,896	\$0	\$54,896
Financial Aid Office Postage Costs		\$4,203	\$0	\$4,203
Part-time hourly support staff		\$0	\$25,000	\$25,000
MAP Communications		\$0	\$42,000	\$42,000
Governmental Relations Support		\$3,021	\$0	\$3,021
Naval ROTC Operational support		\$0	\$20,066	\$20,066
Army ROTC Operational Support		\$0	\$10,000	\$10,000
Professional Development		\$0	\$15,000	\$15,000
Retention Initiative		\$0	\$25,000	\$25,000

ODU Magazine		\$0	\$54,800	\$54,800
Quest Research Magazine		\$0	\$9,000	\$9,000
Military Ed Service Officers Luncheon		\$0	\$3,000	\$3,000
On-line Orientation - OTO (Enrollment Management)		\$0	\$3,000	\$3,000
Space Study OTO (Enrollment Management)		\$0	\$62,000	\$62,000
Dashboard Software OTO (Enrollment Management)		\$0	\$42,000	\$42,000
NACADA Advising Study OTO (Enrollment Management)		\$0	\$13,623	\$13,623
Institutional Scholarships		\$0	\$700,000	\$700,000
Central	\$1,067,712	\$1,067,712	\$0	\$1,067,712
Benefit Incr. (from 37.24% to 38.47%) Hospitalization (no state funds)		\$1,171,989	\$0	\$1,171,989
Minimum Wage Increase from \$6.55 to \$7.25		\$64,601	\$0	\$64,601
Transfers In	(\$6,417,440)	(\$6,417,440)	\$0	(\$6,417,440)
TOTAL EXPENDITURE USES	\$197,702,930	\$202,218,093	\$8,936,749	\$211,154,842
BUDGET SURPLUS/(DEFICIT)	(\$3,853,539)	(\$3,851,054)	\$3,851,054	\$0

Revenue Assumptions:

- Assumes no increase or decrease in general fund support
- Assumes 5% increases in tuition in ensuing years
- Assumes level enrollments
- Use \$3.9 M of stimulus funds to defer additional budget reductions

Expense Assumptions:

Assumes \$4.5M in new tuition revenue will fund new requests and not offset additional \$3.9 million in budget shortfall. The decision was made to use \$3.9M of the \$12.8M in stimulus funding to do so. The alternative would be to reduce the budget by another 3.55%. Had the University not been prudent in its financial planning, the base shortfall would have been \$8.8M (instead of \$3.9M). Also assumes no salary increases.

CHAPTER 5
2009-2010 AUXILIARY SERVICES PROGRAM PRIORITIES

The University's 2009-2010 Auxiliary Services budget reflects a total addition of \$4.2 million to fund balances for the next fiscal year. Adequate reserves are provided within the auxiliary budget to accomplish the program initiatives for FY2009-2010 and beyond. Rate and fee increases were held to a minimum and will be primarily used to address inflationary costs in auxiliary services and programs, and to fund debt service increases on non-Educational and General projects. No state funds are received to support auxiliary service operations.

Student Activity Fee Increase

The student fee component of the comprehensive tuition and fee charge is used to support the following auxiliary programs and operations:

- Student organizations and clubs
- Intercollegiate and intramural athletics
- Webb Center and student activities
- Debt service and maintenance on non-Educational and General facilities.

The Board of Visitors approved a 5.9 percent increase in student activity fees, which will be used to support debt service on new athletic and recreational facilities, minimum wage increase, athletic and institutionally based scholarships, intercollegiate athletic programs, and student activities, programs and organizations.

Base Student Fee Revenue (FY2009)	\$84.50	Fee Revenue
Minimum Wage Increase	\$0.03	\$13,553
Debt Service on Athletic and Recreational Facilities	\$0.66	\$326,612
Intercollegiate Athletic Programs	\$2.33	\$1,155,759
Scholarships (Athletic and Academic)	\$1.62	\$807,527
Student Activities, Programs and Organizations	\$0.38	\$189,291
Base Student Fee (FY2010)	\$89.52	\$2,492,742
% Increase in Student Fee	5.9%	
Dollar Increase	\$5.02	

Student Housing and Food Services

The room and board rates were increased by an average of 5.5 percent for 2009-2010. Revenue estimates are based on conservative occupancy rates. The University continues to develop multi-year improvement plans for facilities in order to ensure that residence halls remain competitive with the surrounding area and other state institutions. With the opening of residence hall facilities this upcoming fall, there are additional expenditures for personnel and operating costs included in the budget plan.

Student Services/Student Health Center

As previously noted, a portion of the student fee increase (\$189,291) was allocated to Student Affairs to increase student activities, programs and funding to student organizations. There was no increase to the student health fee of \$60 per semester. The Student Health Center was able to add a part-time physician, upgrade the Medical Director to full-time, increase the hours of the part-time lab technician and cover the increased costs in medical and lab supplies within its current resources.

Intercollegiate Athletics

As previously noted approximately \$2 million in student fee revenue will be allocated for intercollegiate athletic scholarships and programs. With the advent of football this upcoming fall and the addition of women's crew, approximately \$1 million in base and one-time expenses for team travel, game day costs, equipment needs and preseason training will be allocated. The other \$1 million in base and one-time expenses will address uncontrollable costs, positions, and equipment needs in the other intercollegiate sports.

Recreational Sports

The new Student Recreation Center will officially open this upcoming fall semester. Several new positions will be added to operate and maintain the expanded facility. Funding was allocated for part-time positions to provide on-campus employment opportunities for students. The new Recreational Center will enable a concerted effort to promote wellness and recreational sport options for students, faculty and staff. Faculty and staff membership fees will be \$240 per year. Approximately \$75 per semester in student fees are allocated to cover the center's staffing and operating costs.

Parking Services

The University increased the transportation fee from \$30 to \$50 per semester and parking decal rates increased by 10 percent. The revenue generated by these fee increases will support increased costs in the shuttle service, insurance and utilities and the addition of 2 hourly security officers and 2 hourly positions to staff the visitor lot. One-time funding needs include physical enhancements and repairs to several parking lots around campus.

AUXILIARY SERVICES BUDGET SUMMARY

(In Thousands)	Budget 2008-09	Budget 2009-10
Residence Halls		
Revenue	\$20,072	\$23,988
Expense	\$19,875	\$24,385
Net	\$197	(\$397)
Food Services		
Revenue	\$1,788	\$2,222
Expense	\$1,604	\$1,220
Net	\$184	\$1,002
Student Services		
Revenue	\$8,053	\$8,780
Expense	\$8,028	\$7,889
Net	\$25	\$891
Student Athletics		
Revenue	\$23,199	\$25,817
Expense	\$21,816	\$25,696
Net	\$1,383	\$121
Bookstore		
Revenue	\$727	\$1,052
Expense	\$727	\$1,052
Net	\$0	\$0
Other Services: (Parking, Rec Center, Convocation Center)		
Revenue	\$17,755	\$20,719
Expense	\$15,506	\$18,116
Net	\$2,249	\$2,603
TOTAL AUXILIARY SERVICES		
Revenue	\$71,594	\$82,578
Expense	\$67,556	\$78,358
Net	\$4,038	\$4,220

CHAPTER 6 UNIVERSITY REVENUE SUMMARY

The University receives revenue from a variety of sources. The following revenue sources are used in financial planning for higher education:

- Educational and General Tuition and Fees
- Commonwealth Appropriations
- Grants/Contracts/Gifts
- Student Loan Funds
- Auxiliary Services Revenue

The following graphs summarize the sources of the University's revenue and provide a comparison between the 2008-2009 and 2009-2010 fiscal years.

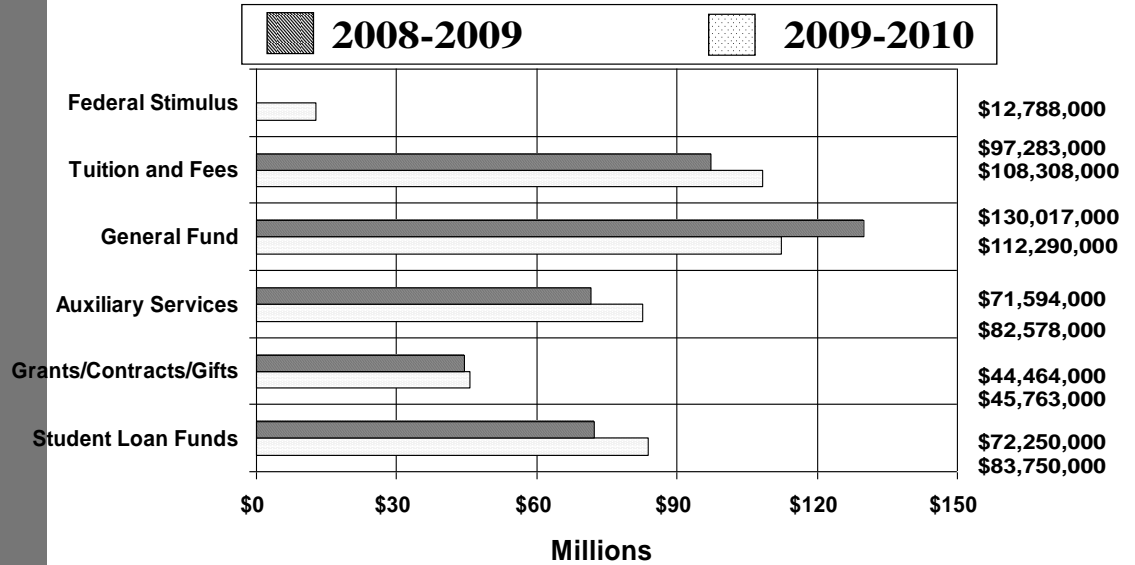
- Bar graph showing summary of revenues by major sources.
- Bar graph showing summary of revenues by General v. Nongeneral funding v. student loan funds.
- Pie graph comparing 2008-2009 to 2009-2010 by revenue fund source (Educational and General, Auxiliary, Grants/Contracts/Gifts, and Student Loan Funds revenue).
- Pie graph comparing 2008-2009 to 2009-2010 Educational and General programs by revenue source.
- Bar graph comparing 2008-2009 to 2009-2010 Auxiliary Services programs by revenue source.



Revenue Comparisons:

2008-2009 Total Revenue: \$415,608,000

2009-2010 Total Revenue: \$445,477,000



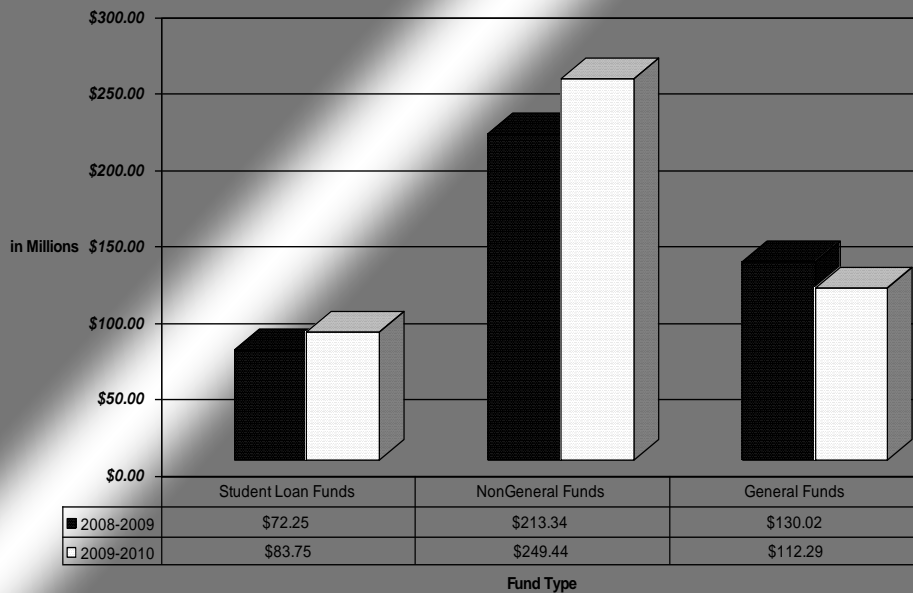
Old Dominion University Operating Budget and Plan 2009-2010



Revenue Comparisons:

2008-2009 Total Revenue: \$415,608,000

2009-2010 Total Revenue: \$445,477,000



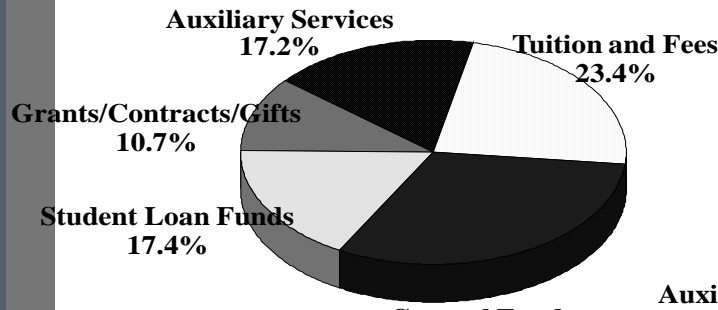
Old Dominion University Operating Budget and Plan 2009-2010



Revenue Comparisons (all sources):

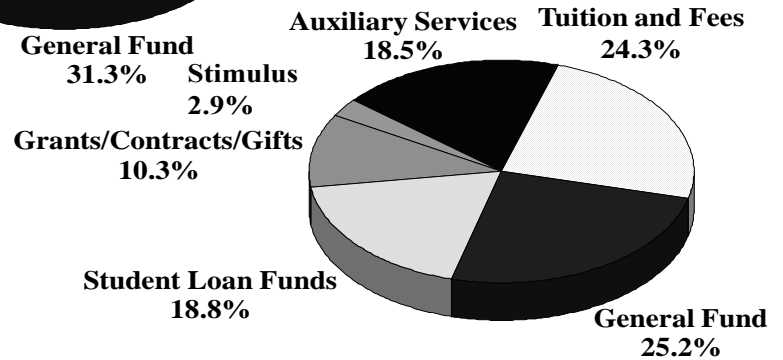
2008-2009: \$415,608,000

2009-2010: \$445,477,000



2008-2009

2009-2010



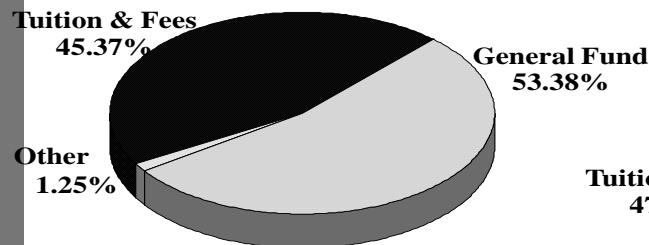
Old Dominion University Operating Budget and Plan 2009-2010



E&G Revenue Analysis :

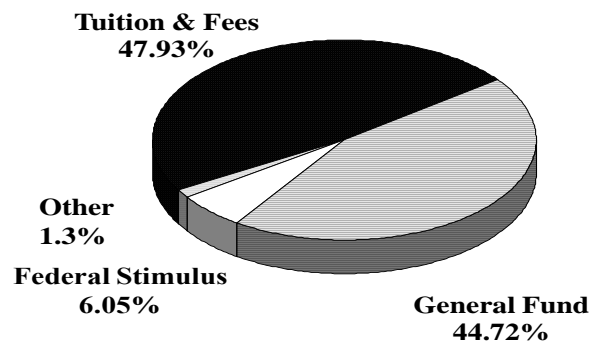
2008-2009: \$207,966,000

2009-2010: \$211,155,000



2008-2009

2009-2010



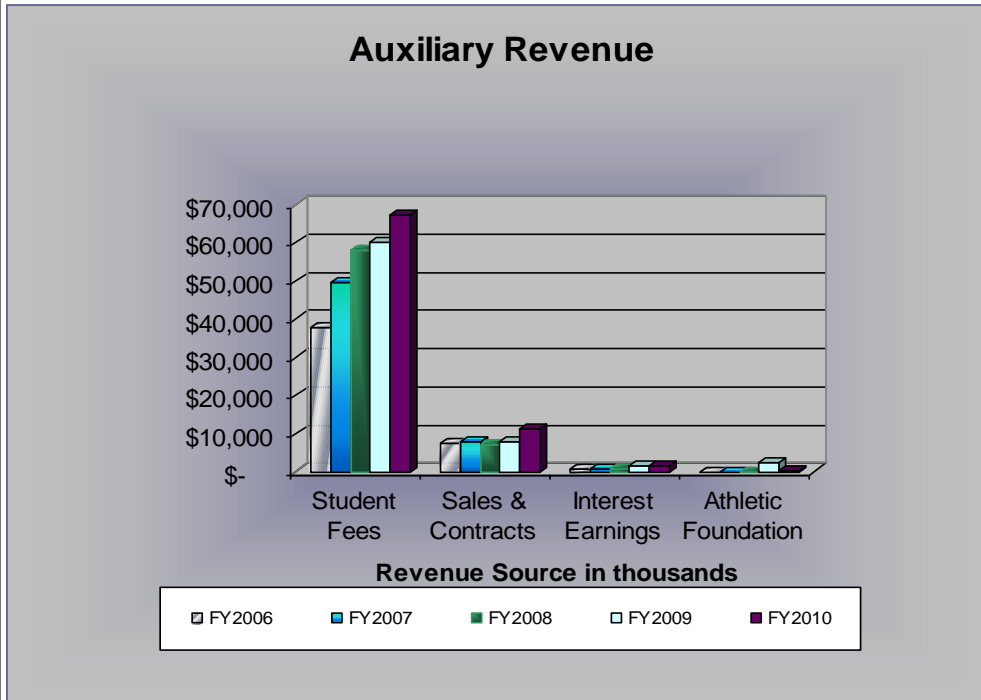
Old Dominion University Operating Budget and Plan 2009-2010



Auxiliary Services Revenue Analysis:

2008-2009: \$71,594,000

2009-2010: \$82,578,000



Old Dominion University Operating Budget and Plan 2009-2010

CHAPTER 7 UNIVERSITY EXPENDITURE SUMMARY

Old Dominion University utilizes the revenue that it receives to fund a variety of activities and programs. The following expenditure classifications used in higher education budgeting fall into the following major categories: Educational Programs, Auxiliary Services, Grants & Contracts, Gifts/Discretionary, Scholarships & Fellowships, and Student Loan Funds.

Educational and General Programs (E&G):

- Instruction
- Research and Sponsored Programs
- Public Service
- Academic Support
- Student Services
- Institutional Support
- Operations and Maintenance of Plant

Auxiliary Services:

- Expenditures by Program Functions

The following graphs summarize the uses of the funds within each of these two categories by program and major expense and compare the 2007-2008 to 2008-2009 expenditures.

- Bar graph comparing 2008-2009 to 2009-2010 Total Expenditures by Fund Category.
- Pie graph comparing 2008-2009 to 2009-2010 E&G by program areas.
- Pie graph comparing 2008-2009 to 2009-2010 E&G by expense category.
- Pie graph comparing 2008-2009 to 2009-2010 Auxiliary by program function category.
- Pie graph comparing 2008-2009 to 2009-2010 Auxiliary by expense category.

DATA FORMAT

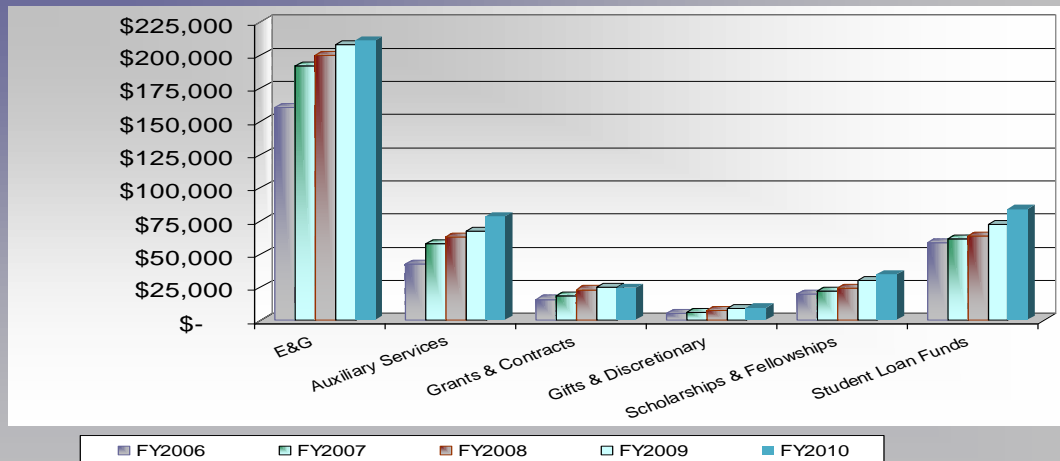
The data format to present the budget numbers is consistent with the changed format introduced in 2003 as compared to previous editions of the University's Operating Budget & Plan. Specifically, the budget disaggregates the presentation of what use to be rolled up to the "Educational & General" budget. In years prior to FY2003, the E&G budget was actually inclusive of E&G budgets as well as our internal ledgers devoted to: grants and contracts; gifts/discretionary; scholarships and fellowships; and student loan funds. These respective budgets are now disaggregated and presented discreetly to present a clearer picture of University resources.



Expenditure Comparisons (by Fund Category):

2008-2009: \$411,570,000
2009-2010: \$441,257,000

BY FUND GROUP (in Thousands)



Old Dominion University Operating Budget and Plan 2009-2010



E&G Expenditure Comparison By Program:

2008-2009: \$207,966,000
2009-2010: \$211,155,000

Research/Public Service

2.15%

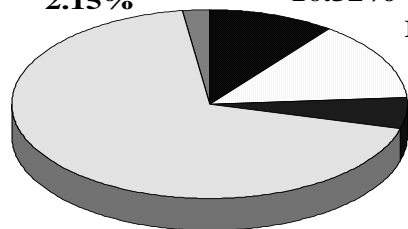
Operations/Plant

10.32%

2008-2009

Institutional Support 13.57%

Student Services 5.24%



Instruction and Academic Support
68.72%

*Note: The performance measure "Instruction as a Percent of Educational and General Expenditures" is calculated without considering expenditures, such as scholarships, fellowships and financial aid. Additionally, the administrative cost associated with the operations of the academic departments is excluded from the calculation. After these adjustments, 68.78 percent of this budget will be used to fund instruction and academic support. The peer group average is 61%.

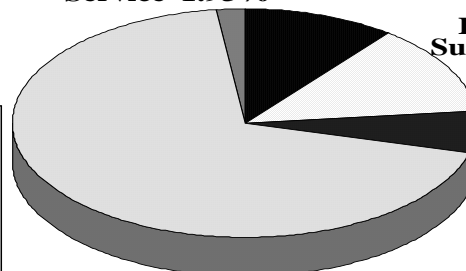
2009-2010

Research/Public Service 1.93%

Operations/Plant 10.49%

Institutional Support 12.93%

Student Services 5.87%



Instruction and Academic Support
68.78%

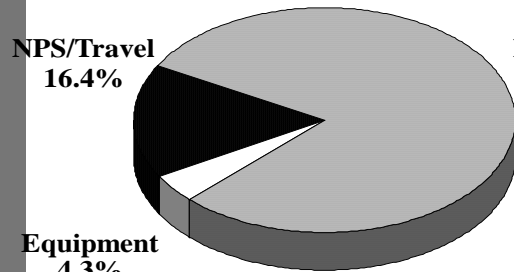
Old Dominion University Operating Budget and Plan 2009-2010



E&G Expense Comparison By Category :

2008-2009: \$207,966,000

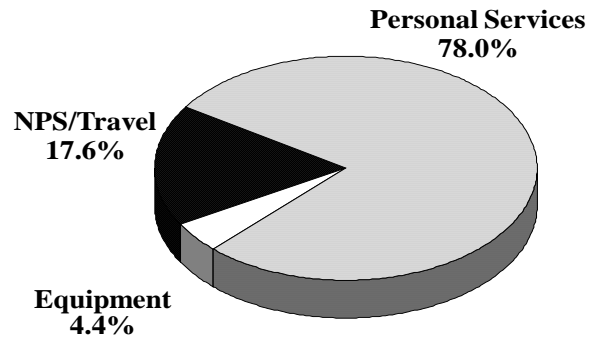
2009-2010: \$211,155,000



2008-2009

Personal Services
79.3%

2009-2010



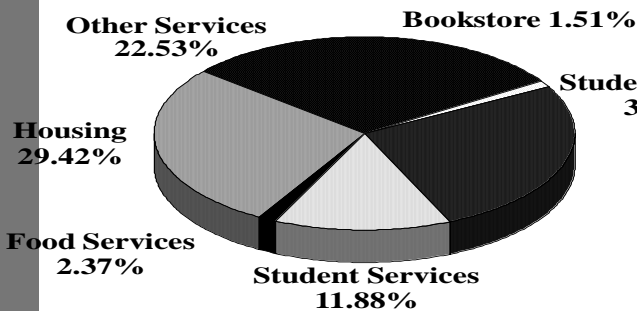
Old Dominion University Operating Budget and Plan 2009-2010



Auxiliary Services Expenditure Analysis By Function:

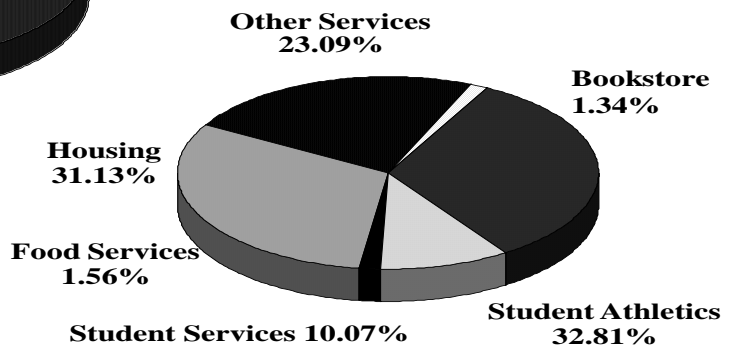
2008-2009: \$67,556,000

2009-2010: \$78,358,000



2008-2009

2009-2010



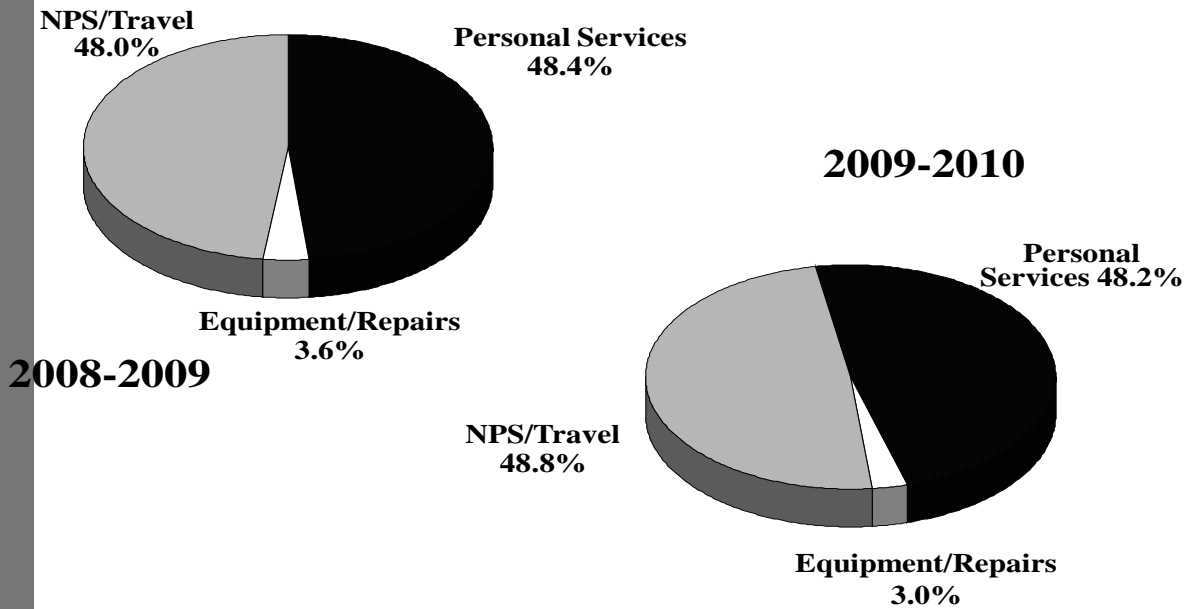
Note: "Other Services" includes:
Virginia Beach Higher Ed
Parking Operations
Constant Convocation Center
Operating and Debt Service
Telecommunications
Other Auxiliary Units

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Auxiliary Services Expense Comparison By Category:

2008-2009: \$67,556,000
2009-2010: \$78,358,000

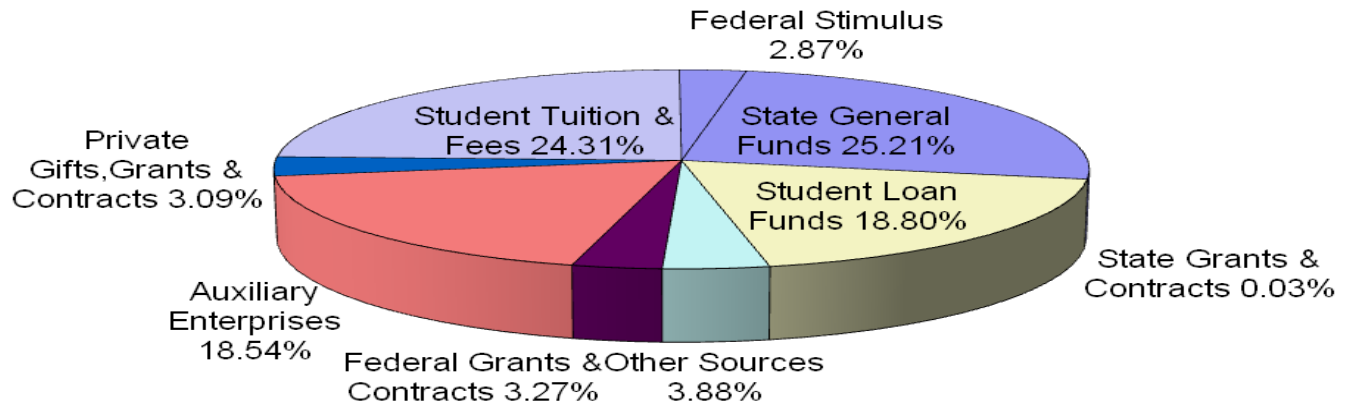


Old Dominion University Operating Budget and Plan 2009-2010

OLD DOMINION UNIVERSITY

Operating Budget Distribution for 2009-2010

Where the funding comes from...



...and where it goes

