



I D E A FUSION

### **Board of Visitors Dashboard**

December 3, 2015



### 2014 - 2019 Strategic Plan

#### **Goal Completion**

| STRATEGIC GOALS   | STATUS |
|---|--------|
| Goal 1: Enhance the University's academic and research excellence |        |
| Goal 2: Support student success                                   |        |
| Goal 3: Enrich the quality of University life                     |        |
| Goal 4: Engage with the greater community                         |        |
| Goal 5: Promote an entrepreneurial culture                        |        |



**Objectives Rating Scale** 

(I) = Initiated

#### **Objective Completion**

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| STRATEGIC GOAL 1       | OBJECTIVE  | STATUS                  |
|------------------------|--|-------------------------|
| Enhance our Academic   | Increase our national and international reputation for research excellence | <u>(Ů)</u> ( <u>Ů)</u>  |
| nd Research Excellence | Identify and reward academic program excellence                            | <u>(Ů)</u>              |
|                        | Innovate in academic programming and instruction                           | <u>(Ů)</u> ( <u>Ů</u> ) |
|                        | Expand online degree programs in areas of market demand                    | <u>(Ů)</u>              |
|                        | Raise the visibility of graduate education                                 | <u>(Ů)</u>              |
|                        | Expand support for undergraduate research                                  | <u>(Ů)</u>              |
|                        | Recruit and retain a diverse, creative faculty                             | <u>(Ů)</u>              |

| STRATEGIC GOAL 2        | OBJECTIVE   | STATUS   |
|-------------------------|---|--|
| Support Student Success | Create and execute a comprehensive Strategic<br>Enrollment Plan                   | $(\dot{\mathbf{U}})$ $(\dot{\mathbf{U}})$ $(\dot{\mathbf{U}})$                                     |
|                         | Increase student retention rates to 83 percent and graduation rates to 60 percent | $(\underline{\dot{\mathbf{U}}})$ $(\underline{\dot{\mathbf{U}}})$ $(\underline{\dot{\mathbf{U}}})$ |
|                         | Maximize student engagement and student satisfaction                              | <u>(Ů)</u> ( <u>Ů</u> )  |
|                         | Implement the campus master plan to support student success                       | <u>(Ů)</u>   |
|                         | Maximize career outcomes for degree completers                                    | <u>(Ů) (Ů)</u>   |



| STRATEGIC GOAL 3      | OBJECTIVE  | STATUS   |
|-----------------------|--|--|
| Enrich the Quality of | Evaluate the quality of university life  | <u>(Ů)</u> ( <u>Ů</u> )  |
| University Life       | Develop a comprehensive talent management initiative                                       | <u>(Ů)</u>   |
|                       | Create a culture of campus pride   | <u>(Ú)</u>   |
|                       | Promote the University's inclusive community and encourage an ethos of cultural competence | $(\dot{\mathbf{U}})$ $(\dot{\mathbf{U}})$ $(\dot{\mathbf{U}})$ |
|                       | Use technology to better connect all constituents of ODU                                   | <u>(Ů)</u>   |
|                       | Promote the safety and well-being of the University<br>Community                           | $\underline{(0)} \underline{(0)} \underline{(0)}$              |

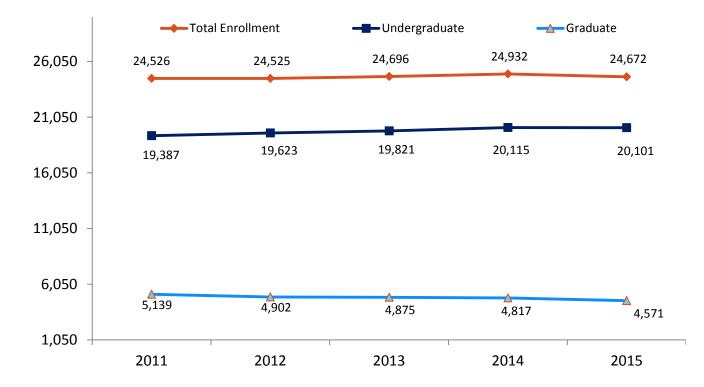
| STRATEGIC GOAL 4  | OBJECTIVE  | STATUS   |
|-------------------|--|--|
| Engage with the   | Ensure community engagement is a distinctive feature of an Old Dominion University education         | $(\underline{0})$ $(\underline{0})$ $(\underline{0})$          |
| Greater Community | Expand and strengthen engagement with international communities and internationally focused agencies | <u>(Ů)</u>   |
|                   | Become the focal point for community education on issues of regional importance                      | ന്ന ന്ന  |
|                   | Enhance collaboration with the region's military community   | <u>())</u>   |
|                   | Increase engagement with the local arts community  | $(\dot{\mathbf{U}})$ $(\dot{\mathbf{U}})$ $(\dot{\mathbf{U}})$ |
|                   | Fully establish the College of Continuing Education and Professional Development                     | <u>(Ů)</u>   |

| STRATEGIC GOAL 5        | OBJECTIVE   | STATUS  |
|-------------------------|---|---|
| Promote an              | Implement an entrepreneurial curriculum and co-curriculum for students    | ന്ന ന്ന   |
| Entrepreneurial Culture | Foster an entrepreneurial ecosystem for faculty                           | <u>(Ú)</u>  |
|                         | Establish a Center for Enterprise Innovation for the Hampton Roads region | $\underline{(0)}$ $\underline{(0)}$ $\underline{(0)}$ |
|                         | Foster a culture of idea commercialization among faculty and students     | Ċ   |



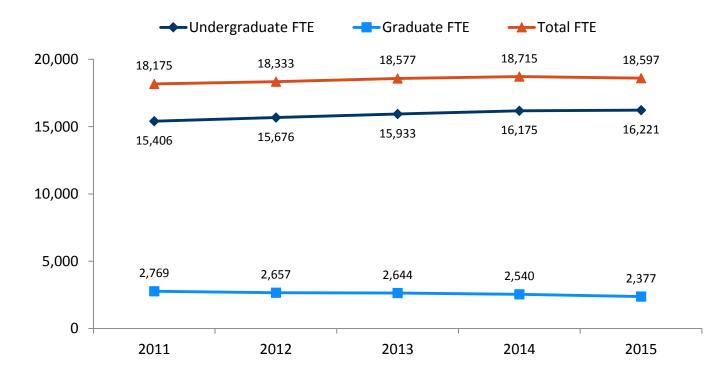
# Enrollment, Retention, and Graduation Rates

### Headcount By Level



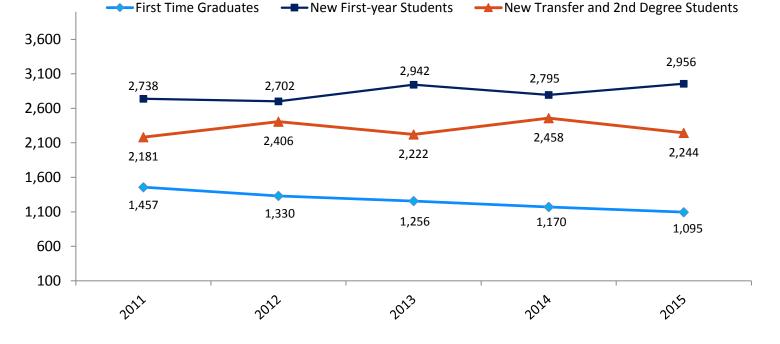
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### Fall Full-Time Equivalent (FTE) By Level



<u>(</u>))

Source: Office of Institutional Research

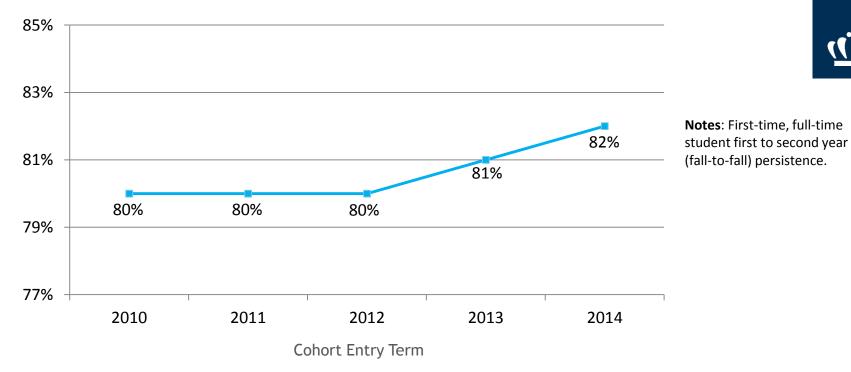


# Headcount

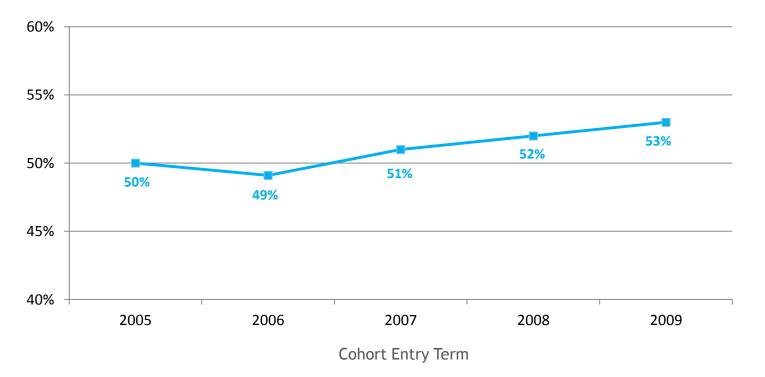
**New Students** 

### **Freshman Retention**

### By Year of Entry

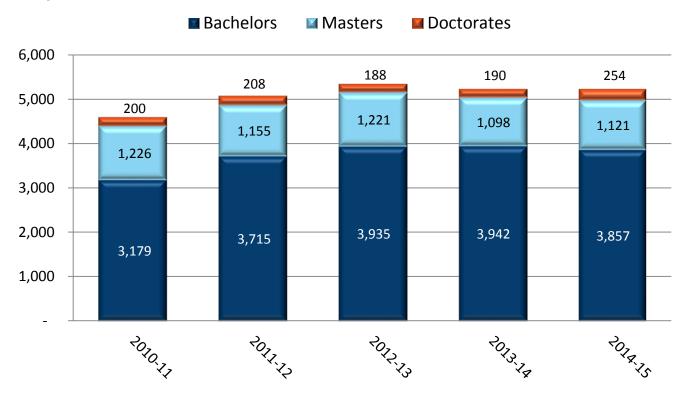


### Six-Year Graduation Rate By Year of Entry



### **Total Degrees Conferred**

By Level





**Notes:** Ed.S. is merged into Masters category.

### **Degrees Awarded in STEM-H**

Science, Technology, Engineering, Math, and Health Professions

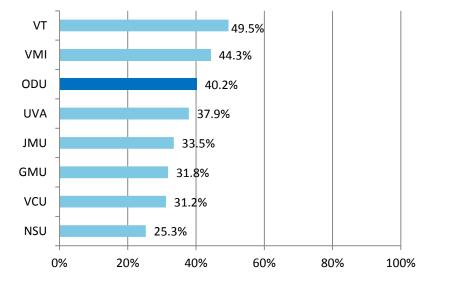
#### **Virginia Public Institutions**

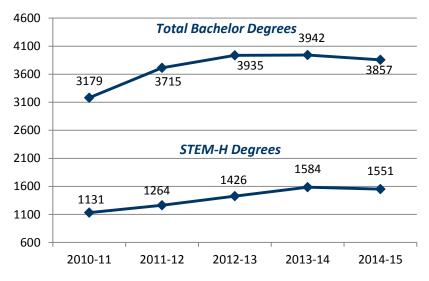
2014-15



**Old Dominion University** Total Bachelor Dearee Awards









### **Performance Measures**

### Commonwealth Performance Standards As of September 30, 2015 (1<sup>st</sup> Quarter)

In Compliance Not in Compliance Standard **Commonwealth Performance Standards** Accounts Receivables <10% 3.41% \* **Prompt Payment** >95% 99.02% 2.83% Perkins Loan Outstanding <20% Virginia Higher Education Restructuring Act Financial Administrative Standards Fail Pass

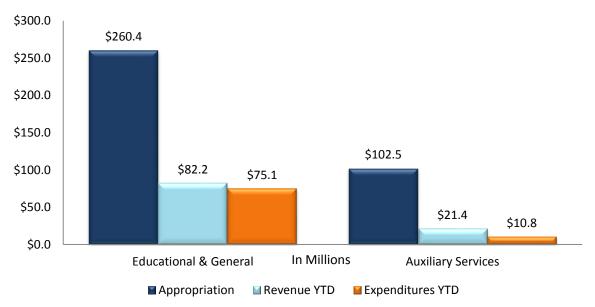
\*1<sup>st</sup> Quarter FY16 Accounts Receivable data not available at this time; percentage reflects 4<sup>th</sup> Quarter FY15

**Notes:** As required by the State Council of Higher Education in Virginia (SCHEV) and the Virginia Higher Education Restructuring Act, ODU must measure and report the percentage of accounts receivables more than 120 days past due, the percentage of payments in compliance with the Prompt Payment Act and the default rate on Perkins Loans. To be in compliance, the four-guarter average of past due Accounts Receivables must be below 10%, the annual average Prompt Payment percentage must be above 95%, and the Perkins Loan default rate cannot exceed 20% of all loan borrowers. For the current reporting period, ODU is in compliance in each of these categories.

# Current Operating Funds

Cumulative Revenue and Expenditures

### as of September 30, 2015



<u>(</u>)

**Notes:** Educational and General: All operations related to the educational objectives of the institution and are funded from state appropriations, tuition and fees and community and public service revenues. Auxiliary Services: All operations that furnish goods or services to students, faculty and staff and are supported with self-supporting fees and revenues.

\*Does not include restricted grants, contracts or gifts

### **Operating Budget Changes**

### As of September 30, 2015 (1<sup>st</sup> Quarter)

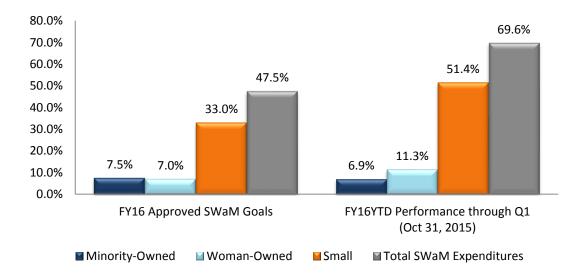
|                     | Operating<br>Budget & Plan | Current<br>Operating Budget | Variance |
|---------------------|----------------------------|-----------------------------|----------|
| Education & General | \$272,915                  | \$272,915                   | \$0      |
| Auxiliary Services  | \$105,043                  | \$105,043                   | \$0      |
|                     | (In Thousa                 | inds)                       |          |

<u>(</u>))

**Note:** As required by the Board of Visitors Bylaws, the President or designee shall report to the Administration and Finance Committee any budget changes of \$250,000 or more.

### SWaM Performance

### Measured as a Percent of Discretionary Spend

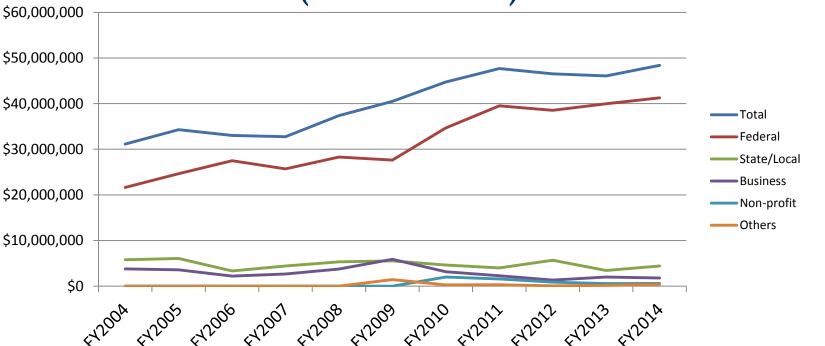


**Notes:** Under the Virginia Higher Education Restructuring Act in 2009, institutions were required to receive Board of Visitors approval of expenditure goals with Small, Woman-Owned and Minority (SWaM) businesses as a prerequisite to attain the initial Level II Authority. The BOV approved the following SWaM goals for FY16: Minority-owned businesses 7.5%, Womanowned businesses 7%, Small businesses 33%, and Total SWaM 47.5%. For the current reporting period, Old Dominion University exceeded the woman-owned, small and total goal for SWaM.



### Research

# ODU External Research Expenditures (2004-2014)



Source: National Science Foundation, National Center for Science and Engineering Statistics. 2015. Higher Education Research and Development Survey: Detailed Statistical Tables, Arlington, VA. Available at http://www.nsf.gov/statistics/srvyherd/#tabs-2



### Crime Data: Safety and Security

### Jeanne Clery Disclosure

- Postsecondary institutions that participate in Federal Financial Aid programs are required to maintain and publish crime statistics, fire statistics, publish an Annual Security Report, and notify the campus community when needed as delineated by the Jeanne Clery Disclosure of Campus Security Policy and Campus Crime Statistics Act (Clery Act).
- The location; whether on campus, in a residence hall, on non campus property, or on public property (i.e. sidewalks, parks, streets, etc.) must be properly defined. Additionally, the type of crime must be properly labeled to coincide with Clery crime definitions.
- Clery definitions may vary from the Virginia Criminal Code; therefore the statistics provided for Clery compliance may vary from the University's statistics for the Uniform Crime Report which is submitted yearly to the Virginia State Police.



### Crime Data Annual Comparisons – 2012-2014

|                                    |      | On-Campus |      |      | On-Campus Residence <sup>3</sup> |      |      | Non-Campus |      |      | Public Property |      |      | Total |      |  |
|------------------------------------|------|-----------|------|------|----------------------------------|------|------|------------|------|------|-----------------|------|------|-------|------|--|
| CLERY CRIMES                       | 2014 | 2013      | 2012 | 2014 | 2013                             | 2012 | 2014 | 2013       | 2012 | 2014 | 2013            | 2012 | 2014 | 2013  | 2012 |  |
| Murder/ Non-Negligent Manslaughter | 0    | 0         | 0    | 0    | 0                                | 0    | 0    | 0          | 0    | 0    | 0               | 0    | 0    | 0     | 0    |  |
| Negligent Manslaughter             | 0    | 0         | 0    | 0    | 0                                | 0    | 0    | 0          | 0    | 0    | 0               | 0    | 0    | 0     | 0    |  |
| Sex Offense (Total)                | 13   | 5         | 7    | 13   | 3                                | 5    | 0    | 0          | 0    | 0    | 1               | 1    | 13   | 6     | 8    |  |
| Forcible                           | 12   | 5         | 7    | 12   | 3                                | 5    | 0    | 0          | 0    | 0    | 1               | 1    | 12   | 6     | 8    |  |
| Non-forcible                       | 1    | 0         | 0    | 1    | 0                                | 0    | 0    | 0          | 0    | 0    | 0               | 0    | 1    | 0     | 0    |  |
| Robbery                            | 3    | 3         | 0    | 1    | 0                                | 0    | 0    | 0          | 0    | 1    | 2               | 3    | 4    | 5     | 3    |  |
| Aggravated Assault                 | 7    | 2         | 0    | 3    | 2                                | 0    | 0    | 0          | 0    | 2    | 5               | 3    | 9    | 7     | 3    |  |
| Burglary                           | 10   | 31        | 22   | 4    | 25                               | 12   | 0    | 1          | 0    | 0    | 0               | 0    | 10   | 32    | 22   |  |
| Motor Vehicle Theft                | 5    | 4         | 4    | 0    | 0                                | 0    | 0    | 0          | 0    | 2    | 0               | 1    | 7    | 4     | 5    |  |
| Arson                              | 0    | 0         | 0    | 0    | 0                                | 0    | 0    | 0          | 0    | 0    | 0               | 0    | 0    | 0     | 0    |  |
| Domestic Violence <sup>1</sup>     | 1    | 0         | -    | 0    | 0                                | -    | 0    | 0          | -    | 1    | 0               | -    | 2    | 0     | -    |  |
| Stalking1                          | 9    | 1         | -    | 4    | 1                                | -    | 0    | 0          | -    | 0    | 0               | -    | 9    | 1     | -    |  |
| Dating Violence <sup>1</sup>       | 24   | 7         | -    | 20   | 7                                | -    | 0    | 0          | -    | 0    | 0               | -    | 24   | 7     | -    |  |
|                                    |      | -         | -    |      |                                  | -    |      |            |      |      |                 |      |      |       |      |  |
| ARRESTS                            | 1    |           |      |      |                                  |      |      |            |      |      |                 |      |      |       |      |  |
| Liquor Law Violations <sup>2</sup> | 35   | 38        | 59   | 23   | 18                               | 30   | 0    | 0          | 0    | 19   | 26              | 18   | 54   | 64    | 77   |  |
| Drug Violations                    | 28   | 18        | 21   | 27   | 10                               | 16   | 0    | 0          | 0    | 13   | 5               | 7    | 41   | 23    | 28   |  |
| Weapon Violations                  | 3    | 0         | 0    | 0    | 0                                | 0    | 0    | 0          | 0    | 0    | 0               | 2    | 3    | 0     | 2    |  |
| weapon violations                  | 3    | 0         | 0    | 0    | 0                                | 0    | 0    | 0          | 0    | 0    | 0               | 2    | 3    | 0     | 2    |  |
| NON-ARREST CAMPUS<br>REFERRALS     |      |           |      |      |                                  |      |      |            |      |      |                 |      |      |       |      |  |
| Liquor Violations                  | 273  | 378       | 530  | 268  | 372                              | 524  | 0    | 0          | 0    | 3    | 0               | 1    | 276  | 378   | 531  |  |
| Drug Violations                    | 237  | 121       | 177  | 226  | 114                              | 169  | 0    | 0          | 0    | 2    | 3               | 0    | 239  | 124   | 177  |  |
| Weapon Violations                  | 1    | 2         | 2    | 1    | 2                                | 0    | 0    | 0          | 0    | 1    | 0               | 0    | 2    | 2     | 2    |  |

1) Dating, stalking, and domestic crime reporting was instituted by mandate in the fall of 2014. 2) As a result of implementing the terms of Code of Virginia Section 4.1-317 in the 2012 calculations of alcohol offenses, a single offense could account for multiple violations for Clery reporting purposes. 3) On-Campus Residence crimes are included in the On-Campus numbers.

Notes:



### Crime Data for 2014-15

#### Monthly Comparison to 2014

| CLERY CRIMES                          | Jan-14 | Jan-15 | Feb-14 | Feb-15 | Mar-14 | Mar-15 | Apr-14 | Apr-15 | May-14 | May-15 | Jun-14 | Jun-15 | Jul-14 | Jul-15 | Aug-14 | Aug-15 | Sep-14 | Sep-15 | Oct-14 | Oct-15 | Nov-14 | Nov-15 | Dec-14 | Dec-15 | Total 2014 | Total as of Oct 31,<br>2015 |
|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|-----------------------------|
| Murder/ Non-Negligent<br>Manslaughter | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | TBD    | 0      | TBD    | 0          | 0                           |
| Negligent Manslaughter                | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | TBD    | 0      | TBD    | 0          | 0                           |
| Sex Offense (Total)                   | 1      | 1      | 1      | 0      | 1      | 0      | 0      | 1      | 1      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 2      | 2      | 2      | 0      | 2      | TBD    | 2      | TBD    | 13         | 4                           |
| Forcible                              | 1      | 1      | 1      | 0      | 1      | 0      | 0      | 1      | 1      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 2      | 1      | 0      | 2      | TBD    | 2      | TBD    | 12         | 4                           |
| Non-forcible                          | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 1      | 0      | 0      | TBD    | 0      | TBD    | 1          | 0                           |
| Robbery                               | 1      | 0      | 0      | 0      | 1      | 1      | 1      | 0      | 0      | 1      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | TBD    | 1      | TBD    | 4          | 2                           |
| Aggrav ated Assault                   | 0      | 0      | 1      | 0      | 0      | 1      | 2      | 1      | 2      | 0      | 1      | 0      | 0      | 1      | 0      | 0      | 3      | 0      | 0      | 0      | 0      | TBD    | 0      | TBD    | 9          | 3                           |
| Burglary                              | 3      | 1      | 1      | 0      | 0      | 0      | 0      | 1      | 2      | 0      | 0      | 0      | 1      | 0      | 0      | 1      | 0      | 2      | 2      | 0      | 1      | TBD    | 0      | TBD    | 10         | 5                           |
| Motor Vehicle Theft                   | 1      | 0      | 0      | 0      | 0      | 0      | 3      | 0      | 1      | 0      | 0      | 0      | 0      | 3      | 0      | 0      | 1      | 0      | 0      | 2      | 1      | TBD    | 0      | TBD    | 7          | 5                           |
| Arson                                 | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | TBD    | 0      | TBD    | 0          | 0                           |
| Domestic Violence                     | 0      | 0      | 0      | 0      | 0      | 0      | 1      | 0      | 0      | 0      | 1      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | TBD    | 0      | TBD    | 2          | 0                           |
| Stalking                              | 1      | 2      | 0      | 1      | 1      | 1      | 0      | 1      | 0      | 0      | 0      | 3      | 1      | 1      | 0      | 2      | 2      | 2      | 2      | 3      | 2      | TBD    | 0      | TBD    | 9          | 16                          |
| Dating Violence                       | 1      | 0      | 1      | 0      | 4      | 2      | 0      | 3      | 2      | 1      | 0      | 1      | 0      | 2      | 1      | 1      | 5      | 0      | 6      | 3      | 4      | TBD    | 0      | TBD    | 24         | 13                          |
| ARRESTS                               |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |            |                             |
| Liquor Law Violations                 | 3      | 3      | 5      | 3      | 8      | 2      | 3      | 4      | 3      | 0      | 0      | 1      | 1      | 0      | 1      | 2      | 9      | 4      | 3      | 2      | 2      | TBD    | 16     | TBD    | 54         | 21                          |
| Drug Violations                       | 2      | 1      | 2      | 1      | 2      | 4      | 3      | 2      | 3      | 0      | 0      | 1      | 0      | 0      | 2      | 2      | 4      | 6      | 4      | 4      | 2      | TBD    | 14     | TBD    | 41         | 21                          |
| Weapon Violations                     | 0      | 0      | 1      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 1      | 1      | 1      | 1      | TBD    | 0      | TBD    | 3          | 2                           |
| NON-ARREST<br>CAMPUS REFERRALS        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |            |                             |
| Liquor Violations                     | 13     | 36     | 29     | 42     | 12     | 22     | 29     | 28     | 12     | 13     | 13     | 4      | 0      | 0      | 17     | 17     | 52     | 51     | 32     | 21     | 59     | TBD    | 8      | TBD    | 276        | 234                         |
| Drug Violations                       | 40     | 49     | 25     | 24     | 9      | 29     | 17     | 11     | 4      | 8      | 2      | 7      | 1      | 1      | 15     | 18     | 58     | 27     | 28     | 45     | 29     | TBD    | 11     | TBD    | 239        | 219                         |
| Weapon Violations                     | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 0      | 1      | 0      | 0      | 0      | 0      | 0      | 0      | TBD    | 1      | TBD    | 2          | 0                           |

**Note:** As a result of implementing the terms of *Code of Virginia* Section 4.1-317 in the 2012 calculations of alcohol offenses, a single offense could account for multiple violations for Clery reporting purposes. Final crime statistics will be published in the Annual Security and Fire Safety Report. (totals may differ from reported to the Department of Ed due to CSA reports and NPD Statistics)



### Fundraising

## Total Giving



| Foundation                | FY 2014      | FY 2015      | FY-YTD 2016 | Goal         | Progress |
|---------------------------|--------------|--------------|-------------|--------------|----------|
| Educational<br>Foundation | \$21,064,907 | \$8,382,532  | \$6,453,684 | \$12,000,000 | 54%      |
| Athletic<br>Foundation    | \$6,773,273  | \$8,262,202  | \$2,329,206 | \$8,000,000  | 29%      |
| Total                     | \$27,838,180 | \$16,664,734 | \$8,782,890 | \$20,000,000 | 44%      |

#### Effective – November 20, 2015

**Notes:** Total giving includes the sum total of all contributions (pledges, gifts, expectancies, and pledge potentials) made by all the constituents towards educational and athletic foundations. Total giving is the central measure of success for every fundraising activity. Giving is constantly monitored and tracked. This measure helps us to strategize our moves/plans to reach our goals. The goal is to raise 10% more than the total of the average of the last three years. FY is fiscal year (July 01-June 30). YTD is year-to-date.

### Planned Giving: Educational and Athletic Foundation



| FY 2014     | FY 2015     | FY-YTD 2016 | Goal        | Progress |
|-------------|-------------|-------------|-------------|----------|
| \$2,400,881 | \$3,398,000 | \$4,140,445 | \$4,000,000 | 104%     |

#### Effective – November 20, 2015

**Notes:** Planned giving is an area of fundraising that refers to specific gift types that can be funded with cash, equity, or property. Planned gifts are gifts that require more planning, negotiation and counsel than many other gifts. This program involves several layers of marketing and planning with a focus on future cash flow for the University. The dollars raised through this program is an effective measure of the success of our marketing and other fundraising efforts. The goal for Planned Giving is a quarter of the goal for Total Giving.

# Annual Giving: Educational and Athletic Foundations



| Solicitation Type | FY 2014     | FY 2015     | FY-YTD 2016 | Goal        | Progress |
|-------------------|-------------|-------------|-------------|-------------|----------|
| Personal Contact  | \$6,240,948 | \$4,100,821 | \$1,693,139 | \$5,000,000 | 34%      |
| Direct Mail       | \$2,521,089 | \$2,503,206 | \$517,633   | \$2,500,000 | 21%      |
| ODU Web Page      | \$895,587   | \$1,045,505 | \$145,121   | \$800,000   | 18%      |
| Phone             | \$208,448   | \$197,529   | \$114,760   | \$250,000   | 46%      |
| Total             | \$9,866,072 | \$7,847,062 | \$2,470,653 | \$8,550,000 | 29%      |

#### Effective – November 20, 2015

**Notes:** Annual giving is an organized effort to obtain gifts on a yearly basis to support the general operations of ODU. Annual giving is the building block for all fund raising. It helps establish a base of donors that can serve as an effective foundation to involve, inform, and bond a constituency to the organization. For Annual giving the goal is set at a 10% increase in the average of the last three years.

# College Giving



| College         | FY 2014      | FY 2015     | FY-YTD 2016 | Goal         | Progress |
|-----------------|--------------|-------------|-------------|--------------|----------|
| Arts & Letters  | \$1,346,196  | \$745,179   | \$41,097    | \$1,000,000  | 4%       |
| Business        | \$11,652,038 | \$2,599,328 | \$269,002   | \$5,000,000  | 5%       |
| Education       | \$104,303    | \$566,311   | \$81,540    | \$1,000,000  | 8%       |
| Engineering     | \$4,995,451  | \$377,285   | \$347,169   | \$3,000,000  | 12%      |
| Health Sciences | \$805,215    | \$444,995   | \$180,875   | \$1,000,000  | 18%      |
| Sciences        | \$358,691    | \$704,564   | \$47,623    | \$1,000,000  | 5%       |
| Total           | \$19,261,894 | \$5,437,663 | \$967,306   | \$12,000,000 | 8%       |

#### Effective – November 20, 2015

**Notes:** College giving data helps the deans and college based fundraisers to track funds raised for their specific college. The goal is set at 10% increase in the average of the last three years.

### **Donor Counts**



| Foundation                | FY 2014 | FY 2015 | FY-YTD 2016 | Goal   | Progress |
|---------------------------|---------|---------|-------------|--------|----------|
| Educational<br>Foundation | 5,910   | 5,756   | 2,508       | 6,500  | 39%      |
| Athletic<br>Foundation    | 3,090   | 3,043   | 397         | 3,500  | 11%      |
| Total                     | 9,000   | 8,799   | 2,905       | 10,000 | 29%      |

#### Effective – November 20, 2015

**Notes:** Donor counts is the number of constituents who made contributions in a specific fiscal year, irrespective of the size and the number of donations. Donor counts provide the base for our fundraising efforts. Our goal is a 10% increase in the average of the last three years.



### Athletics

### Academic Progress Reports (APR) Men's Sports

| Sport       | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 4-Year Avg. |
|-------------|---------|---------|---------|---------|-------------|
| Baseball    | 930     | 969     | 971     | 980     | 963         |
| Basketball  | 923     | 920     | 1000    | 1000    | 960         |
| Football    | 934     | 960     | 969     | 932     | 951         |
| Golf        | 1000    | 1000    | 1000    | 1000    | 1000        |
| Soccer      | 916     | 987     | 985     | 959     | 960         |
| Swim/Dive   | 960     | 980     | 944     | 958     | 960         |
| Tennis      | 1000    | 1000    | 1000    | 957     | 990         |
| Wrestling   | 987     | 987     | 947     | 1000    | 979         |
| APR Minimum |         |         |         |         | 930*        |



\*4-year APR average for the 2014-15 academic year and thereafter must be a minimum of 930 per team for post-season qualification.

#### Notes:

1-The NCAA developed the Academic Progress Report (APR) to track a university's commitment to enhancing the student-athlete's potential of earning their undergraduate degree. The APR provides a "real time" snapshot of a Division I team's eligibility and retention success, (the APR pertains only to student-athletes who are receiving an athletic scholarship).

2-The NCAA has set a minimum APR standard for each athletic program. This standard is calculated by averaging a sport program's eligibility and retention points for the last 4 years. Each sport must maintain or exceed the minimum standard. (The minimum APR standard is 930.)

3-The men's programs met or exceeded APR standards for post-season eligibility and therefore did not have to serve any penalties.

## Academic Progress Reports (APR)

#### Women's Sports

| Sport        | 2010-11 | 2011-12 | 2012-13 | 2014-15 | 4-Year Avg. |
|--------------|---------|---------|---------|---------|-------------|
| Basketball   | 891     | 1000    | 929     | 1000    | 972         |
| Field Hockey | 987     | 1000    | 987     | 1000    | 993         |
| Golf         | 1000    | 1000    | 1000    | 964     | 990         |
| Lacrosse     | 978     | 1000    | 1000    | 1000    | 995         |
| Rowing       | 987     | 991     | 1000    | 985     | 991         |
| Soccer       | 1000    | 1000    | 1000    | 989     | 997         |
| Swim/Dive    | 944     | 1000    | 970     | 959     | 968         |
| Tennis       | 1000    | 957     | 1000    | 964     | 981         |
| APR Minimum  |         |         |         |         | 930*        |



\*4-year APR average for the 2014-15 academic year and thereafter must be a minimum of 930 per team for post-season qualification.

#### Notes:

1-The NCAA developed the Academic Progress Report (APR) to track a university's commitment to enhancing the student-athlete's potential of earning their undergraduate degree. The APR, which provides a "real time" snapshot of a Division I team's eligibility and retention success, pertains only to student-athletes who are receiving an athletic scholarship.

2-The NCAA has set a minimum APR standard for each athletic program. This standard is calculated by averaging a sport program's eligibility and retention points for the last 4 years. Each sport must maintain or exceed the minimum standard. (The minimum APR standard is 930.)

3-The women's programs met or exceeded APR standards for post-season eligibility and therefore did not have to serve any penalties.

# Grade Point Averages

Full-Time Undergraduate Student-Athletes



| Fall 2014        | N   | Fall 2014 GPA | Cumulative GPA |
|------------------|-----|---------------|----------------|
| Student-Athletes | 497 | 2.96          | 3.05           |

- 159 student-athletes (32%) earned Dean's List Honors during Fall 2014 semester.
- Of the 497 Fall 2014 student-athletes, 17 (3%) earned a 4.0 semester GPA, and 267 (54%) earned a 3.0 or higher semester GPA.
- 13 teams (Baseball, Men's Golf, Women's Golf, Field Hockey, Lacrosse, Women's Sailing, Men's Soccer, Women's Soccer, Men's Swimming, Women's Swimming, Men's Tennis, Women's Tennis, Wrestling ) had Fall 2014 semester GPA's of 3.0 or better

# Grade Point Averages

Full-Time Undergraduate Student-Athletes



| Spring 2015      | N   | Spring 2015 GPA | Cumulative GPA |
|------------------|-----|-----------------|----------------|
| Student-Athletes | 452 | 2.97            | 3.07           |

- 140 student-athletes (31%) earned Dean's List Honors during Spring 2015 semester.
- Of the 452 Spring 2015 student-athletes, 22 (4%) earned a 4.0 semester GPA, and 253 (56%) earned a 3.0 or higher semester GPA.
- 11 teams (Field Hockey, Men's Golf, Women's Golf, Women's Lacrosse, Women's Rowing, Women's Sailing, Men's Soccer, Women's Soccer, Women's Swimming, Men's Tennis, Women's Tennis) had Spring 2015 semester GPA's of 3.0 or better

### Academics 2014-15 Conference & National Honors

- Student-athletes collectively earned a 2.97 GPA for the 2014-15 year
- 140 student-athletes earned Dean's List during Spring 2015 (31%)
- 56% of our student-athletes earned a 3.0 or higher GPA
- Kelsey Smither (field hockey) and Trey Freeman (basketball) were named the ODU Alumni Association Athletes of the Year for the 2014-15 year
- Tristan Warner (wrestling) and Karen Hayde (lacrosse) were named the Jack Wilkins/James Howard Scholar Athletes of the Year for the 2014-15 year
- Rowing won the 2015 Monarch Crown Challenge for the team's participation in community service and Championship Effort events
- Jessie Klamut (w. soccer) and Ashley Betz-White (basketball) received the C-USA Spirit Award
- Rachel Eckert was the 2015 C-USA Diver of the Year
- Tristan Warner (wrestling) won the Elite 89 Award for the 2<sup>nd</sup> consecutive year